

# annual report

Annual Financial Statements 30 June 2022

**Acumentis Group Limited (ASX: ACU)**

ABN 50 102 320 329





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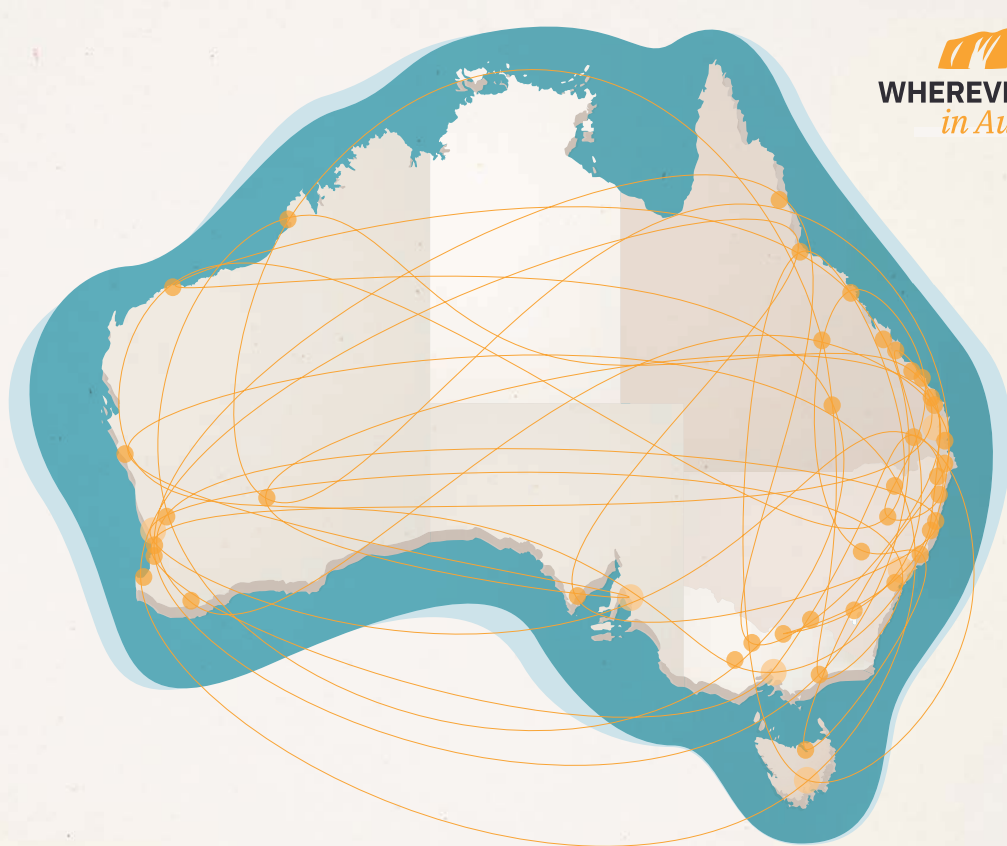
# Introduction

ASX:ACU FY21-22

## ACUMENTIS 2022 ANNUAL REVIEW

Acumentis continues to evolve as a business in its pursuit to provide service excellence and decision certainty to its clients. Homeowners, lenders, and companies across the nation turn to Acumentis for trusted property valuations and advice.

Diversification through service development and enhancement, and geographical expansion remained the focus for FY22, with a concerted effort placed on expanding our Advisory Services team. The consistent effort placed on refining services, internal training and processes, relationship building and awareness generation for family law, tax depreciation, strata self-managed super fund, asset advisory and insurance valuations has been rewarded with increases in fees from private and corporate clients.



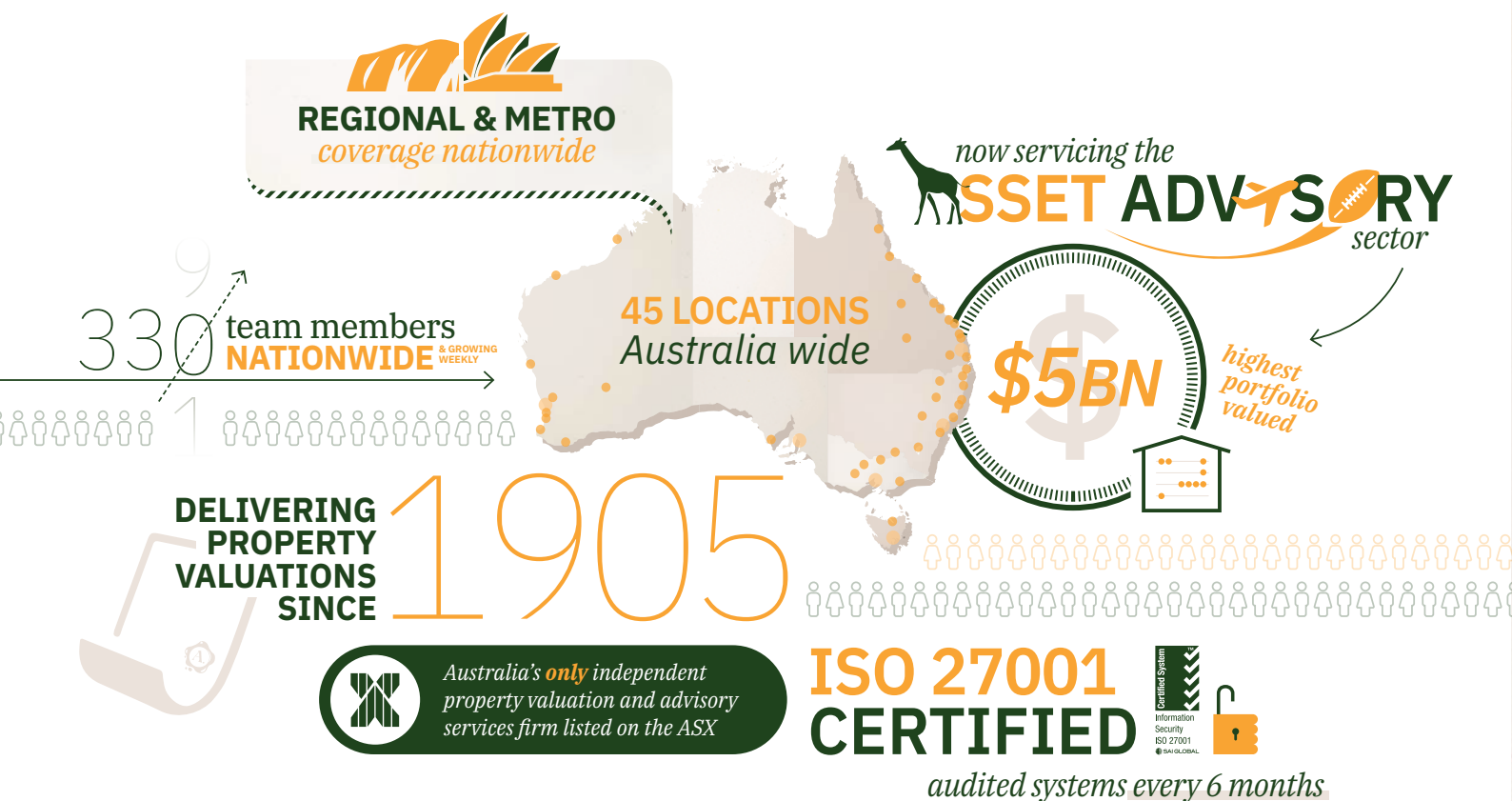
**WHEREVER YOU ARE**  
*in Australia*

*Acumentis has been delivering property valuation expertise since 1905 to financial institutions, governments, companies, and individuals across Australia. Acumentis provides this expertise nationwide from 45 metropolitan, regional and rural locations, with a team of over 330 property professionals.*

## VALUES & PRINCIPLES

At Acumentis our purpose is to provide:

- Decision certainty for our clients
- Career certainty for our people
- Investment certainty for our shareholders



### Our Guiding Principles

Our values system acts like our compass, guiding us in the right direction and navigating us in times of uncertainty. Our team use our Guiding Principles in their daily interactions and decision making.

**Never Quit:** As individuals and a team, we continue to grow, improve and innovate. We consider all available options before committing to a decision, then go the extra mile to ensure we have decision certainty. We are resilient, and dependable, no matter how tough the problem.

**Walk the Talk:** We do what we say we are going to do. We act with integrity and are accountable for our actions and decisions. We behave professionally whenever and wherever we conduct business.



**Embrace Equality:** We strive to make available opportunities accessible equally by all.

**Support our People:** Our decisions are always made with our people and clients at front-of-mind, to create a positive and lasting impact. We all benefit and succeed.



## OUR COMMUNITY

This year has also seen the business turn inwards focusing on internal initiatives to recognise and reward the talented and loyal team. The strong team culture unifies Acumentis providing a positive working environment and long-lasting relationships in the industry. The Acumentis culture has also proven to be a draw card in attracting and retaining experienced valuation staff. Acumentis grew valuer numbers during a tight market that was fuelled by a booming property industry and widespread pandemic related labour shortage.





## Local Communities

The strength of the internal culture helped the Acumentis team overcome many challenges in FY22.

When devastating flooding hit South East Queensland and Northern New South Wales the team rallied around colleagues, peers and local communities to provide support. Supplies and resources were delivered to Lismore and the Northern Rivers from Brisbane and beyond and an enormous team effort was invested into cleaning up and rebuilding.



## Charity Support

At Acumentis we are committed to the communities we live and work within and supporting those around us. This year Acumentis proudly supported the Royal Flying Doctor Service, a lifesaving service so vital for our rural and regional communities.

Acumentis provided a donation, marketing support and Annette Smith (State Director Regional Operations North) volunteered her time to coordinate a black tie fundraising event held in her backyard in Emerald, raising over \$32,000 for such a worthy cause.



## CHAIRMAN'S REPORT



“Three years ago, Acumentis embarked on an ambitious strategy to restructure and grow the business. During FY22 we continued these strategies including significant restructuring, rebuilding and growth.”

Dear Shareholders,

It is with pleasure I present my Chairman's report for the year ended 30 June 2022.

FY22 saw Acumentis deliver on its strategy to provide services to our clients via a single, wholly owned, business operating throughout Australia. This was achieved via the successful acquisition and integration of the WA and SA businesses.

FY22 was also a year that threw up many challenges. Continual significant flooding in many areas of NSW including suburban Sydney and the North Coast limited the ability of our valuers to carry out expected work. The impacts of COVID remained and were exacerbated by a severe flu season, which unfortunately led to some significant absenteeism, predominantly on the East Coast. There has also been a slowdown in the housing market. Whilst this has not led to any major slowdowns across the entire residential business, in June/July we saw some slowing in mortgage work in certain localities. On a positive note, we have managed to increase our valuer numbers in what has been a tight market for trained, experienced valuers and we are now starting to field enquiries from valuers wanting to join Acumentis.

In the second half of FY22, we have taken the opportunity to restructure a number of areas that were underperforming and failing to achieve appropriate levels of profitability.

We have had significant investment in areas such as IT&T providers, continuing development of our IT systems, some staff redundancies and restructuring of some business lines. These changes will pave the way for greater profitability in FY23 and beyond. It is now time to consolidate the business with a renewed focus on driving greater profitability and delivering returns to shareholders.

I believe the next six months will be a time of consolidation of the acquisitions and new business lines rather than expansion, however if we see good opportunities, they will always be carefully considered. Despite the challenges facing the valuation industry as a whole, as a result of the work undertaken over the last 3 years, we are well placed to see the company prosper and grow.

These achievements would not have been possible without the strong work ethic and loyalty from our exceptional staff, whatever their role within the organisation. Especially the senior leadership group headed by our CEO & MD Tim Rabbit and Chief Financial Officer John Wise.

I would like to acknowledge my fellow Board members; their diligence and acumen has certainly been a driver behind our successes over recent times. As shareholders I believe you can take great comfort in the knowledge that you have people with exceptional capabilities leading and guiding your company.

Finally, I would like to thank our many clients, ongoing and new, as well as you, our loyal shareholders for your ongoing support of Acumentis.



**Keith Perrett**  
Acumentis Chairman

## CEO'S REPORT

Dear Shareholders,

I am pleased to present my 2022 CEO's Report to shareholders following a year in which Acumentis has completed the acquisition of our WA associate and SA franchisee, thereby delivering a single national business able to provide valuations and property advisory services across the entire continent.

We have also continued to invest in service diversification which has been rewarded with increase in fees earned from private and corporate clients.

Importantly, we have retained our position as a trusted advisor to the financial institutions in Australia and have continued to grow revenues from these panels.

### ACQUISITIONS

The acquisitions of our associated entity Acumentis (WA) Holdings Pty Ltd ("ACUWA") effective 1 July 2021 and our previous franchisee Acumentis (SA) Pty Ltd ("ACUSA") effective 1 February 2022 have further progressed our strategy to establish a national, 100% owned business, providing valuations and property advisory services across all States and Territories of Australia.

For many years, our clients have been looking to simplify their professional service provider panels and dealings. With these acquisitions, Acumentis is now able to engage with clients via a single entity nationally.

ACUWA and ACUSA have performed strongly over many years and continue to do so under direct ownership within the wider Acumentis Group providing contributions to the FY2022 results as follows:

	ACU WA \$000	ACU SA \$000	Total \$000
Revenue	7,583	780	8,363
Net profit before tax	857	57	914

ACUWA had for many years been fully integrated with Acumentis Group systems and processes, so the acquisitions were seamlessly integrated.

ACUSA moved immediately onto Acumentis Group systems and processes post the acquisition.

Whilst limited synergies will be delivered from these acquisitions, it is anticipated that we will expand the WA and SA businesses further via appointment to national valuation panels and extending additional services within these states.

Non-recurring acquisition costs totalling \$156,000 were expensed in FY2022.



#### MIGRATION OF IT&T MANAGED SERVICE PROVIDER

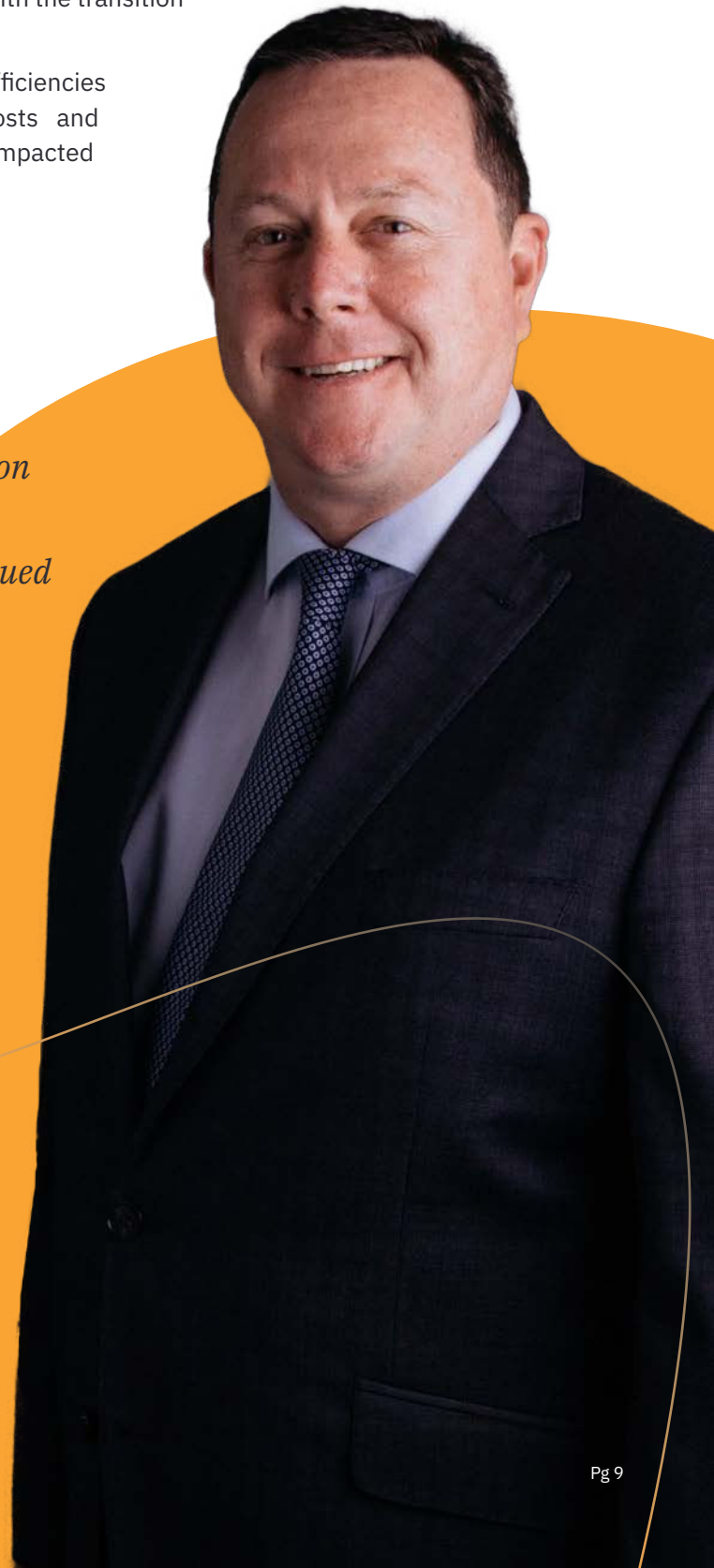
In 2021, the business tendered its information technology and telecommunications requirements and obtained proposals from its incumbent supplier and another supplier that parts of the business had utilised in previous years.

This resulted in a change of managed service provider with the transition occurring in the latter half of FY2022.

Whilst the change will result in significant operational efficiencies and savings in FY2023 and beyond, migration costs and duplication of costs during the migration negatively impacted the FY2022 results.

**“** *Importantly, we have retained our position as a trusted advisor to the financial institutions in Australia and have continued to grow revenues from these panels.”*

Timothy Rabbitt - Managing Director & CEO



## COVID AND EAST COAST FLOODING

With the second and third waves of the COVID pandemic, in common with many of our clients and the wider economy, we have experienced higher absenteeism throughout FY2022 and this has continued into FY2023. Notwithstanding the dedication of our employees to work remotely despite infections and also to catch up valuation work deferred during their absence, this has negatively impacted work volumes and hence revenues.

The significant flooding events impacting SE Queensland, Northern NSW and parts of Sydney have also impacted our ability to travel in and around these regions to inspect properties and prepare valuations. Our employees worked tirelessly to assist the communities impacted by the flooding events in line with our aim to be part of and contribute to the communities we operate within.

## RESTRUCTURE OF COMMERCIAL AND GOVERNMENT SERVICES BUSINESSES

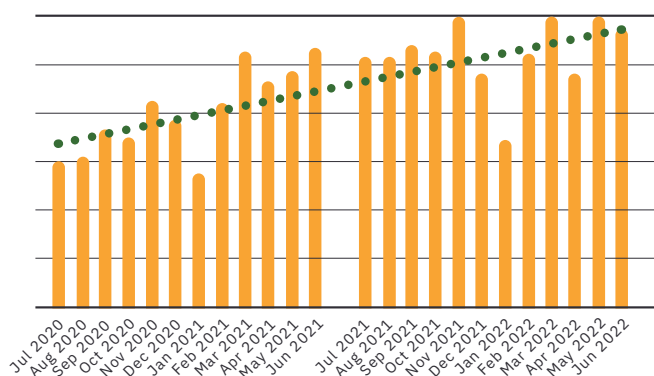
During the second half of FY2022, we undertook some restructuring of our commercial valuation business in Sydney and Melbourne and our government services business based in Sydney. The aim of these restructures was to refocus the businesses on efficiently delivering high quality services to our clients and to expand the breadth and reach of the business development activities undertaken by executives within these business lines.

The restructures will improve financial performance in FY2023 and beyond but resulted in increased, non-recurring, costs being incurred in FY2022.

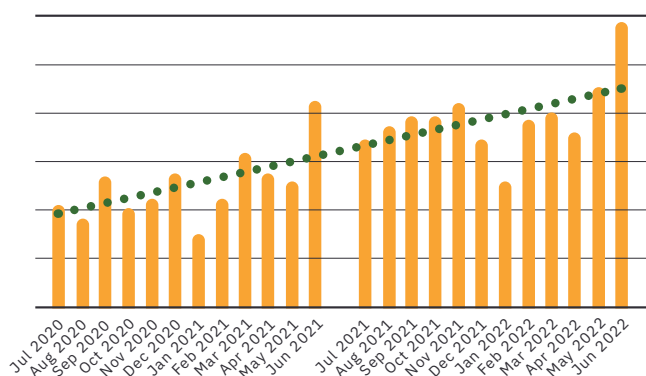
## DIVERSIFICATION OF SERVICES

Throughout FY2022, we have continued to diversify our services away from a heavy reliance on mortgage valuation work which has seen our fees from corporate and private clients increase significantly whilst our revenues from financial institutions have grown at a more moderate rate.

### FINANCIAL INSTITUTION REVENUES

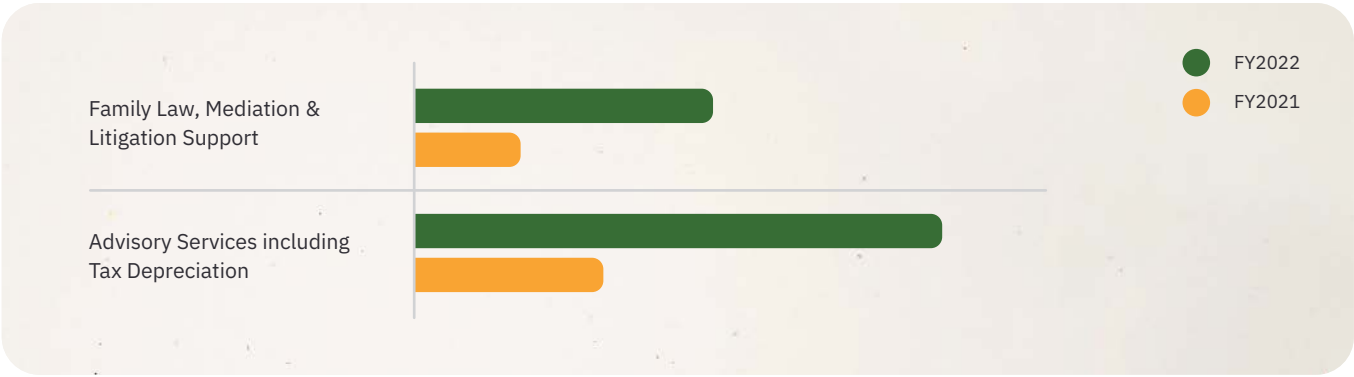


### CORPORATE & PRIVATE REVENUES



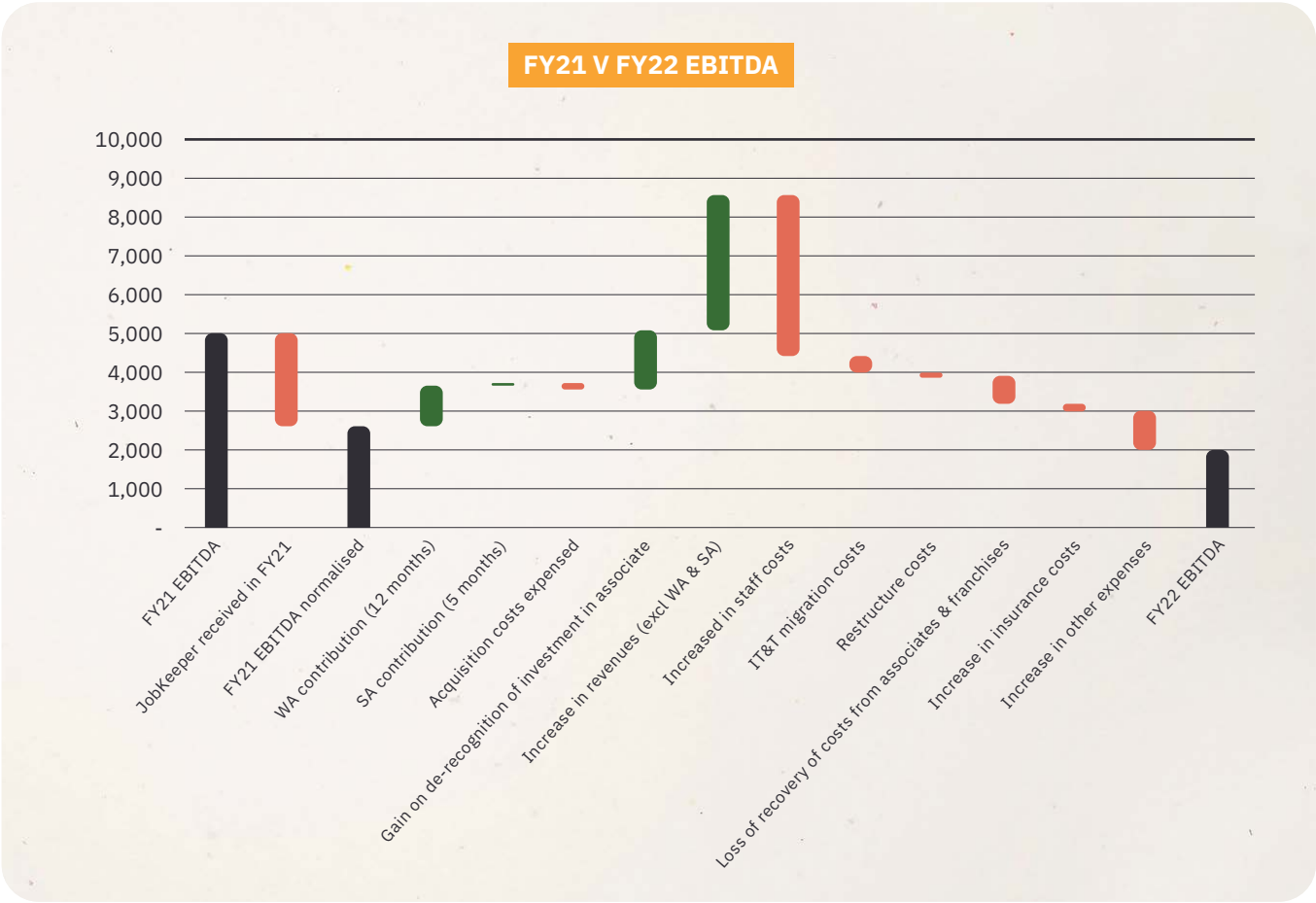


We have continued to develop our family law, mediation and litigation support services together with our advisory services including tax depreciation and have utilised innovative marketing approaches to significantly grow revenues from these services.



**FY22 PERFORMANCE**

Reviewing the FY22 performance and comparing it to FY21, our operating results demonstrate the impact of the WA and SA acquisitions as well as several non-recurring items of income (FY21) and expenditure (FY22):



Whilst the FY2022 result was disappointing, it was negatively impacted by both external factors and several non-recurring costs associated with ensuring that the business is set up for continued growth and improved profitability in FY2023 and beyond.

FY2022 is seen as a “transition year” for Acumentis, whereby we have completed the ACUWA and ACUSA acquisitions to establish a single national business, migrated our IT&T provider to reduce ongoing costs and restructured our commercial and government services businesses.

This has seen a significant lift in revenues but, as noted earlier, has also necessitated incurring some non-recurring costs that have impacted the profitability.

	1st Half \$'000	2nd Half \$'000	FY2021 \$'000	1st Half \$'000	2nd Half \$'000	FY2022 \$'000
<b>Revenue</b>	<b>20,678</b>	<b>23,339</b>	<b>44,047</b>	<b>27,426</b>	<b>27,943</b>	<b>55,369</b>
Government grant income	2,320	-	2,320	-	-	-
Gain on de-recognition of investment in associated entity	-	-	-	<b>1,539</b>	-	<b>1,539</b>
	<b>22,998</b>	<b>23,369</b>	<b>46,367</b>	<b>28,965</b>	<b>27,943</b>	<b>56,908</b>
<b>EBITDA</b>	<b>2,852</b>	<b>2,103</b>	<b>4,955</b>	<b>1,101</b>	<b>934</b>	<b>2,035</b>
Operating (loss) / profit	1,596	913	2,509	<b>252</b>	<b>(214)</b>	<b>38</b>
Gain on de-recognition of investment in associated entity	-	-	-	<b>1,539</b>	-	<b>1,539</b>
Acquisition costs expensed	-	(5)	(5)	<b>(138)</b>	<b>(18)</b>	<b>(156)</b>
Impairment charges						
- Intangible assets	-	(11,904)	(11,904)	-	-	-
- Right of use assets	(131)	-	(131)	-	-	-
Profit / (loss) before tax	<b>1,465</b>	<b>(10,996)</b>	<b>(9,531)</b>	<b>1,653</b>	<b>(232)</b>	<b>1,421</b>

### EXPECTATIONS FOR FY23

As foreshadowed in previous communications, the business is aiming to achieve revenues of \$60M this year with improved profits following the recent restructuring and changes to cost structures.



## MARKET OUTLOOK

With the increases in cash interest rates, the buoyant mortgage valuation market experienced through recent years has moderated. We have seen this in previously tightening cycles as property owners and investors pause to re-evaluate their strategies. This is usually followed by a period where many owners and investors look to re-finance existing borrowings or take advantage of movements in property values. Both activities tend to stimulate demand for our services and, whilst our expectations for continued organic growth have softened, we still anticipate that market conditions will remain relatively strong over the coming financial year.

As we wrap up our reporting for FY2022, I would like to personally thank our Board of Directors, senior executives and all our loyal and hardworking staff for their hard work throughout a year which continued to throw up many challenges to both our business and the wider economy.

I would also like to thank our clients both long term and those that have more recently engaged with us, who have expressed confidence in the value and decision certainty that Acumentis' services provide.

Finally, I would like to express my appreciation to our loyal and supportive shareholders who have supported the business through the challenges of the last few years and assisted the business rebuild and expand.

Our team believe strongly in our business, and we will continue to work tirelessly over the coming years to appropriately reward all our stakeholders.

**Timothy Rabbitt**

Managing Director & CEO



# Financial statements

ASX:ACU FY21-22

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## DIRECTORS' REPORT

The Directors present their report together with the financial report of the Consolidated Entity, being Acumentis Group Limited ("the Company") and its controlled entities, for the year ended 30 June 2022 and the auditor's report thereon.

### Directors & Company Secretary

The Directors & Company Secretaries of the Company in office at any time during or since the end of the financial year are:

#### Keith Perrett

Independent Director

Chair of the Board  
25/05/18 – current

Non-Executive director  
01/02/18 - current

Audit & Risk Committee  
22/02/18 – 21/11/19  
21/02/21 – 22/04/21

Nominations & Remuneration  
Committee  
22/02/18 – 21/11/19  
21/02/21 – 22/04/21

Chair of Nominations &  
Remuneration Committee  
25/05/18 – 21/11/19

Keith Perrett brings to the board strong experience in strategy development, government relations, stakeholder engagement and business development. He also has a strong business and government network, particularly within New South Wales & Queensland.

He is currently Non-Executive Chairman of Silver Mines Ltd (ASX:SVL) and has previously held positions as the Chairman of the Grains Research and Development Corporation (GRDC), the National Rural Advisory Council (NRAC), the Wheat Research Foundation (WRF), and President of the Grains Council of Australia.

#### Directorships of Other Listed Entities in Last 3 Years

Silver Mines Ltd, 21/06/16 - current

#### Patrice Sherrie

Independent Director

Non-Executive director  
01/11/20 – current

Audit & Risk Committee  
01/11/20 – current

Chair of Audit & Risk  
Committee  
01/11/20 – current

Nominations & Remuneration  
Committee  
01/11/20 – current

Patrice is an experienced executive and director with over 35 years' experience in chartered accounting and commerce. She has diverse industry experience including property, infrastructure, finance, childcare, retail and the arts.

Patrice sits on several different Boards including City of Brisbane Investment Corporation Pty Ltd, Brisbane Sustainability Agency, Andersen's Floor Coverings, Millovate and The Lord Mayors Charitable Trust (Brisbane). Patrice provides considered input around the board table and offers refined governance skills; finance and accounting skills and the ability to elevate the profile of the organisation via her well-developed networks across property, finance and government.

Patrice brings energy, commitment and a strong work ethic to companies she is involved with. She has held senior executive roles in growing businesses so understands the challenges and how to develop strategies to grow businesses.

Patrice brings years of experience as a director to any appointment and has been the Chair or member of a number of sub committees.



#### **Andrea Staines OAM**

Independent Director

Non-Executive director  
26/09/19 - current

Chair of Nominations &  
Remuneration Committee  
21/11/19 – current

Audit & Risk Committee  
21/11/19 – current

Andrea Staines OAM has been a professional Non-Executive Director for fifteen years on a range of Australian and New Zealand entities and is currently on the boards of Australia Post (as Deputy Chair), ASX-listed Kelsian Group Limited, and social enterprise UnitingCare Queensland.

Andrea has experience in the property sector through her time on the board of QIC. She has extensive experience from being on the boards of entities with operations distributed nationwide including social enterprise Goodstart Early Learning, ASX-listed Aurizon and Australian Rail Track Corporation.

Andrea is a former CEO of Australian Airlines (mark II), a Qantas subsidiary flying between Asia and Australia, which she co-launched. During this time, she was also a member of the Qantas Executive Leadership Team. Prior to this, Andrea led Qantas Revenue Management - a team that optimized Qantas passenger revenue using mathematical techniques. Before joining Qantas, Andrea worked in various financial and strategy roles with American Airlines at their Dallas headquarters.

Andrea has an MBA from the University of Michigan and a Bachelor of Economics from the University of Queensland. She is a Fellow of the Australian Institute of Company Directors (AICD) and a Member of Chief Executive Women (CEW).

#### **Directorships of Other Listed Entities in Last 3 Years**

Kelsian Group Limited (previously SeaLink Travel Group Limited)  
5/02/16 - current

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#### **Timothy Rabbitt**

Managing Director

Executive director  
10/12/20 – current

Tim has worked with Acumentis since 1992 (then Taylor Byrne) and been in the CEO role since September 2019 and was appointed Managing Director in December 2020.

Tim led Taylor Byrne from 2013 until the merger with LMW in 2019 and was instrumental in the transition of the company from a partnership into a corporate structure.

As CEO Acumentis Tim holds overall responsibility for the management of the business, including risk management, governance, strategic planning and financial management. He has worked across the commercial, industrial and specialised rural property sectors throughout Queensland, the Northern Territory, New South Wales and Western Australia.

A Certified Practising Valuer, Tim specialises in litigation and acquisition matters and has been involved in numerous gas, mining and powerline easement acquisition projects throughout Queensland and New South Wales. He has regularly acted as an Expert Witness in various courts, and been involved in negotiations for the acquisition of properties for roads, rails, dams, mines, powerline and gas and water pipeline easements, and gas infrastructure.

Tim has served as the Queensland President of the Australian Property Institute, is a member of the Valuation Board of Review for the Northern Territory, the Royal Institute of Chartered Surveyors, the International Right of Way Association, and the Australian Institute of Company Directors.

### Les Wozniczka

Non-Executive Director  
13/04/21 – current

Nominations & Remuneration  
Committee  
22/04/21 – current

Audit & Risk Committee  
22/04/21 – current

Les Wozniczka has been an active private investor since retiring as Chief Executive of Futuris Corporation in 2008 and currently holds a 11.3% stake in Acumentis Group Limited.

He has been a director of public companies and is experienced in the management of regulated entities.

Prior to Futuris Corporation, Les was a founding shareholder in Corporate Governance International, a partner in The Partners Group offering corporate advice, a Potter Partners partner and investment banker and international currency and bond manager.

Les has an MBA and BSc (Psych) from UNSW and DipEd from the University of Adelaide.

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### John Wise

Company Secretary  
27/09/16 – current

John joined Acumentis in September 2016 as Chief Financial Officer and Company Secretary.

John has had extensive experience in the property services sector having previously held the position of CFO & Company Secretary at Savills from 1999 until 2016.

John trained with Price Waterhouse in the UK and also worked in Hungary before emigrating to Australia in 1990.

John has a Bachelor of Science, Honours Degree in Mathematics and is a fellow of the Institute of Chartered Accountants in England and Wales (ICAEW).

## Directors' Meetings

The number of directors' meetings held, and the number of meetings attended by each of the directors (when a director) of the Company during the financial year were as follows:

Director	Board		Audit & Risk Committee		Nominations & Remuneration Committee	
	Held	Attended	Held	Attended	Held	Attended
Keith Perrett	15	15	-	-	-	-
Andrea Staines	15	14	4	4	2	2
Patrice Sherrie	15	15	4	4	2	2
Timothy Rabbitt	15	14	-	-	-	-
Les Wozniczka	15	15	4	4	2	2

## Company particulars

Acumentis Group Limited is incorporated in Australia.

The address of the registered office is Level 7, 283 Clarence Street, Sydney, NSW 2000.

## Corporate Governance Statement

Acumentis Group Limited and the board are committed to achieving and demonstrating the highest standards of corporate governance. Acumentis Group Limited has reviewed its corporate governance practices against the Corporate Governance Principles and Recommendations (4th edition) published by the ASX Corporate Governance Council.

The 2022 Corporate Governance Statement is dated as at 30 June 2022 and reflects the corporate governance practices in place at the end of the 2022 financial year. The 2022 Corporate Governance Statement was approved by the board on 19 August 2022 and can be viewed at: <https://www.acumentis.com.au/investor-center/corporate-governance/>

## Principal activities

The principal activity of the Consolidated Entity during the course of the financial year was property valuation. There were no significant changes in the nature of the activities of the Consolidated Entity during the year.

	Year ended 30 June 2022 \$'000s	Year ended 30 June 2021 \$'000s	Increase / (Decrease) \$'000	% Change
<b>Revenue</b>				
Continuing operations	47,005	43,637	3,368	8%
Businesses acquired during the year	8,364	410	7,954	1,940%
Gain on de-recognition of investment in associated entity	1,539	-	1,539	100%
Government grant income	-	2,320	(2,320)	(100%)
	56,908	46,367	10,541	23%
<b>Profit before tax</b>				
Continuing operations	(876)	2,615	(3,491)	(133%)
Businesses acquired during the year	914	(106)	1,020	962%
Operating profit	38	2,509	(2,471)	(98%)
Gain on de-recognition of investment in associated entity	1,539	-	1,539	100%
Acquisition costs expensed	(156)	(5)	(151)	(3,020%)
Impairment of intangibles	-	(11,904)	11,904	100%
Impairment of right of use assets	-	(131)	131	100%
	1,421	(9,531)	10,952	115%
Income tax benefit / (expense)	24	(157)	181	115%
Net (Loss) / Profit after tax from continuing operations	1,445	(9,688)	11,133	115%

## Review of operations

The results for the year ended 30 June 2022 reflect the positive contributions from the WA and SA businesses acquired effective 1 July 2021 and 1 February 2022 respectively offset by non-recurring expenses incurred in restructuring loss making divisions and in transitioning to a new IT&T managed service provider.

The WA business contributed \$7.6M of revenues and \$0.9M of profit before tax.

The SA business contributed \$0.8M of revenue and \$0.1M of profit before tax.

Overall revenues increased from \$44.0M in FY21 (excluding government grants) to \$55.4M (excluding gain on de-recognition of investment in associated entity).

The company delivered a small operating profit and a profit before tax of \$1.4M (FY2021 loss of \$9.5M). The result for the year ended 30 June 2022 includes the following significant items:

<b>Income</b>	
Gain on de-recognition of investment in associated company (note 13 (b))	1,539,000
<b>Expenses</b>	
Redundancy and termination costs	248,000
IT&T MSP migration non-recurring costs	395,000
Acquisition costs expensed	156,000

## **Business Overview**

The business continues to diversify its revenue streams via geographical expansion with the acquisitions of the WA and SA businesses now resulting in 100% ownership of Acumentis businesses across Australia with only very small, franchised operations continuing in Southwestern WA. We have continued to invest in business development to regrow our government services business line and deliver services to non-financial institution clients.

The business continues to invest in its IT&T platforms which has included the migration to a new managed service provider (MSP) which will lower cost in FY23 and beyond but has resulted in transition costs and duplication of costs in FY22 during the migration period.

## **Outlook**

Revenues for FY23 are expected to reach \$60M. With the restructuring undertaken in FY22 and finalisation of the MSP migration, improvements in profitability are expected in FY23.

## **Dividends**

The Board has not declared any dividends with respect to FY22 (FY21: none).

No dividends were paid by the Company since the end of the previous financial year.

## **Events subsequent to the end of the reporting period**

There were no significant events subsequent to the end of the reporting period.

## **State of affairs**

There have been no significant changes in the state of affairs of the Consolidated Entity that occurred during the year under review.

## **Likely Developments**

Refer to the Outlook included in this Directors' Report above.

## **Environmental regulation**

The operations of the Consolidated Entity are not subject to any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

## REMUNERATION REPORT – AUDITED

### Nominations & Remuneration Committee

A major role of the Nominations & Remuneration Committee is to ensure that the remuneration policies and outcomes achieve an appropriate balance between the interests of Acumentis Group shareholders and rewarding and motivating executives and employees in order to achieve their long-term commitment to the Consolidated Entity. The committee meets as required but generally at least twice per year. The members of the Nominations & Remuneration Committee during the year were:

Name	Independent	Non-executive
<b>Current members</b>		
Andrea Staines (Member & Chair from 21 November 2019)	Y	Y
Patrice Sherrie (Member from 1 November 2020)	Y	Y
Leslie Wozniczka (Member from 22 April 2021)	N	Y

### Remuneration strategy

Remuneration levels are competitively set to attract and retain appropriately qualified and experienced directors and senior executives.

The remuneration of the Consolidated Entity's senior executives includes a mix of fixed components and performance-based incentives comprising short term incentives ("STI's") and long term incentives ("LTI's").

Component	Settled	How Measured
Fixed	Cash	Market rates, reviewed annually.
STI	Cash	The performance of the Consolidated Entity and the individual performance of the executives based on achievement of specific key performance indicators (KPI's) which include financial and non-financial targets. STI's and the associated KPI's are reviewed and set annually with STI payments, if any, being made post finalisation of the annual external audit.
LTI	Share Based	The performance of the Consolidated Entity and the individual performance of the executives. The performance of the Consolidated Entity is based on total shareholder return and earnings per share. LTI's have a minimum period of 3 years and are forfeited if the executive ceases to be employed by the Consolidated Entity.

The board considers that the performance-based incentive is appropriate as it directly aligns the individuals reward with the Consolidated Entity's performance.



In considering the Consolidated Entity's performance, the board has regard to the following indices in respect of the current financial year and previous years.

	<b>2022 \$000</b>	2021	2020	2019	2018
Revenue from rendering services	<b>55,163</b>	44,043	36,666	41,493	42,452
EBITDA <sup>1</sup>	<b>2,035</b>	4,902	(38)	(1,612)	6,557
Net profit / (loss) to equity holders of the Company	<b>1,445</b>	(9,688)	(2,555)	(15,148)	4,140
Earnings / (loss) per share (cents)	<b>0.83</b>	(6.19)	(1.76)	(18.36)	5.44

1. EBITDA excludes gain on de-recognition of investment in associated company (note 13 (b)) and gain on disposal of non-current assets.

The factors that are considered to affect total shareholders return are summarised below.

	<b>2022 \$000</b>	<b>2021 \$000</b>	<b>2020 \$000</b>	<b>2019 \$000</b>	<b>2018 \$000</b>
Dividends declared (per share)	-	-	-	-	\$0.046
Share price at the end of the period	<b>\$0.095</b>	\$0.115	\$0.080	\$0.180	\$0.555

Non-executive directors are paid an annual fee for their service on the board and committees which is determined by the Nominations & Remuneration Committee. Aggregate remuneration for all non-executive directors is not to exceed \$400,000 per annum as approved by the shareholders. Non-executive directors' aggregate salary & fees for the year were \$316,500. These fees include statutory superannuation. Non-executive directors do not receive bonuses nor are they entitled to be issued with options or performance rights on securities in the Consolidated Entity. Non-executive directors do not receive any retirement benefits other than statutory superannuation payments. Non-executive directors do not receive separate fees for committee memberships.

The Consolidated Entity has a policy that prohibits those that are granted share-based payments as part of their remuneration from being compensated for changes in value of the underlying securities.

## Directors' and senior executive officers' remuneration

Details of the nature and amount of each major element of the remuneration of each member of key management personnel are:

		Short term		Post-employment		Long term		Total \$	Performance Related %	Share Based %
Name	Year	Salary & Fees \$	STI (b) \$	Super- annuation benefits \$	Termination benefits \$	Movement in long term benefits \$	Share based payments \$			
Non-executive directors										
K Perrett	2022	120,000	-	-	-	-	-	120,000	-	-
	2021	120,000	-	-	-	-	-	120,000	-	-
A Staines	2022	59,546	-	5,954	-	-	-	65,500	-	-
	2021	61,187	-	5,813	-	-	-	67,000	-	-
P Sherrie <sup>1</sup>	2022	59,546	-	5,954	-	-	-	65,500	-	-
	2021	39,498	-	3,752	-	-	-	43,250	-	-
L Wozniczka <sup>2</sup>	2022	65,500	-	-	-	-	-	65,500	-	-
	2021	14,250	-	-	-	-	-	14,250	-	-
S Maitland <sup>3</sup>	2022	-	-	-	-	-	-	-	-	-
	2021	21,236	-	-	-	-	-	21,236	-	-
B Piltz <sup>4</sup>	2022	-	-	-	-	-	-	-	-	-
	2021	39,954	-	3,796	-	-	-	43,750	-	-
Executive directors										
T Rabbitt <sup>5</sup>	2022	387,559	80,500	23,568	-	6,409	52,140	550,176	15%	9%
	2021	223,761	-	12,636	-	5,572	21,663	263,632	15%	6%
Other key management personnel										
T Rabbitt <sup>6</sup>	2022	-	-	-	-	-	-	-	-	-
	2021	172,199	82,192	10,847	-	4,457	9,336	279,031	15%	6%
J Wise	2022	256,559	35,455	25,269	-	3,675	8,455	329,413	11%	3%
	2021	262,365	41,096	25,000	-	1,643	-	330,104	12%	

1. Appointed 1 November 2020

2. Appointed 13 April 2021

3. Resigned 28 October 2020

4. Resigned 21 February 2021

5. Appointed CEO 12 March 2019 and Managing Director 10 December 2020

6. Where an individual appears in more than one category, the remuneration disclosed in each category refers to amounts received during the period in which the individual was included in that category. However, the performance related and share based %'s reflect the total remuneration for the financial year regardless of the individual's categorisation.

## Notes in relation to the table of directors' and executive officers' remuneration

### (a) Analysis of options & performance rights included in remuneration

#### Option & Performance Rights – Share Based Payments

The directors at their discretion allocate share options or performance rights that entitle key management personnel and senior employees to be issued shares in the Company. The terms of the options including vesting conditions and performance criteria vary depending upon the incentive arrangements appropriate for key management personnel and senior employees and are a part of an approved Employee Share Acquisition Scheme, which was approved by shareholders at the 2018 Annual General Meeting and renewed for a further 3 years at the 2021 Annual General Meeting.

#### Options

There were no options held by key management personnel outstanding at the date of this report (2021: nil).

#### Performance Rights

Performance rights may be granted under the Acumentis Group Performance Rights and Option Plan which was first approved by shareholders at the 2018 Annual General Meetings and the approval was renewed for a further 3 years at the 2021 Annual General Meeting. The Plan allows the Company to grant options or rights to selected senior executives to acquire ordinary shares in the Company. Participants are required to satisfy performance and service conditions at the time of the offer. The exercise price for performance rights is nil. Rights cannot be transferred and are not quoted on the ASX.

Performance rights on issue are as follows:

	<b>FY21 Grants (Issued 15 Oct 2020)</b>	<b>FY22 Grants (Issued 20 Sep 2021)</b>	<b>FY22 Grants (Issued 28 Oct 2021)</b>	<b>FY22 Grants Forfeited</b>	<b>Total</b>
Chief Executive Officer	1,000,000	-	240,000	-	1,240,000
Chief Financial Officer	-	240,000	-	-	240,000
Other employees	-	1,200,000	-	(264,000) <sup>1</sup>	936,000
	<u>1,000,000</u>	<u>1,440,000</u>	<u>240,000</u>	<u>(264,000)</u>	<u>2,416,000</u>

1. The rights were forfeited as the associated employees did not satisfy the service condition.

2. Further information on performance rights can be found at note 19(a) to the financial statements

## Vesting conditions are as follows:

Basis for Vesting		FY21 Grants	FY22 Grants
Service Condition	The executive must remain employed for 3 years. If the service condition is not met none of the performance rights will vest.	Must remain employed to the finalisation of FY23 statutory audit	Must remain employed to the finalisation of FY24 statutory audit
Market Condition	50% of the performance rights will vest if the total shareholder return ("TSR") for Acumentis is at least equal to the TSR for the ASX300 for the period	1 July 2020 to 30 June 2023	1 July 2021 to 30 June 2024
Performance Condition	50% of the performance rights will vest pro-rata based on the earnings per share of Acumentis Group Limited being between	2.4 cents and 3.2 cents for the year ended 30 June 2023	2.5 cents and 3.4 cents for the year ended 30 June 2024

The Board has the discretion to adjust the number of rights that ultimately vest and/or the service condition period if it forms the view that the unadjusted outcome is not appropriate to the circumstances that prevailed over the measurement period.

The Board has discretion to determine that some or all unvested rights held lapse on a specified date if allowing the rights to vest would, in the opinion of the Board, result in an inappropriate benefit to the rights holder. Such circumstances would include joining a competitor or actions that harm the Consolidated Entities' stakeholders.

In the case of fraud or misconduct, all unvested rights will be forfeited.

## Vesting and exercise of performance rights issued during prior years

No performance rights vested during the year ended 30 June 2022 (2021: none).

### (b) Analysis of short term incentives included in remuneration

Short-term incentive cash payments were awarded to the CEO Timothy Rabbitt and CFO John Wise.

The performance-based component for the CEO is a cash payment based on both financial and non-financial KPI's and qualitative assessment of performance.

The performance-based component for the CFO is a cash payment based on non-financial KPI's and qualitative assessment of performance.

Director / Key Management Personnel	Vesting date	Cash STI Paid / Payable	Cash STI Forfeited	Financial Year the cash STI was paid / is payable
Timothy Rabbitt	30 June 2022	66%	34%	2023
John Wise	30 June 2022	76%	24%	2023

### Contracted Commitment

Timothy Rabbitt (CEO) and John Wise (CFO) are employed by the Company under ongoing employment contracts. The notice periods and termination payments provided for under these contracts are as follows:

Director / Key Management Personnel	Notice Period Months	Termination Payment \$
Timothy Rabbitt	6	200,000
John Wise	3	68,750

The termination payments are not provided for in the financial statements.

## BENEFICIAL INTEREST OF DIRECTORS AND KEY MANAGEMENT PERSONNEL IN SHARES & OPTIONS

### Movement in shareholdings

The movement during the reporting period in the number of ordinary shares in the Company held directly, indirectly, or beneficially by each director or key management person including their personally related entities is as follows:

<b>2022</b>	Held at 1 July 2021	Purchases / (Sales)	Amendment to Beneficial Holdings	Appointment / (Retirement) from Board	Held at 30 June 2022
<b>Non-Executive Directors</b>					
Keith Perrett	418,577	-	-	-	418,577
Andrea Staines	-	-	-	-	-
Patrice Sherrie	-	-	-	-	-
Les Wozniczka	19,810,755	-	-	-	19,810,755
<b>Executive Directors</b>					
Timothy Rabbitt	1,463,479	14,000	-	-	1,477,479
<b>Key Management Personnel</b>					
John Wise	222,515	43,369	-	-	265,884

<b>2021</b>	Held at 1 July 2020	Purchases / (Sales)	Amendment to Beneficial Holdings <sup>1</sup>	Appointment / (Retirement) from Board	Held at 30 June 2021
<b>Non-Executive Directors</b>					
Brad Piltz	6,029,773	-	(592,553)	(5,437,220)	-
Stephen Maitland	164,337	-	-	(164,337)	-
Keith Perrett	-	418,577	-	-	418,577
Andrea Staines	-	-	-	-	-
Patrice Sherrie	-	-	-	-	-
Les Wozniczka	-	-	-	19,810,755	19,810,755
<b>Executive Directors</b>					
Timothy Rabbitt	-	88,889	-	1,374,590	1,463,479
<b>Key Management Personnel</b>					
Timothy Rabbitt	1,504,590	(130,000)	-	(1,374,590)	-
John Wise	125,000	97,515	-	-	222,515

1. Historically, Brad Piltz' holdings included shares held by his spouse and adult children. During the year Brad Piltz re-evaluated the definition of "relevant interests" in sections 608 & 609 of the Corporations Act 2011 and now considers that he is not in a position to exercise control of voting nor disposal of these shares and accordingly now considers these holdings do not constitute "relevant interests" and accordingly these shares have now been excluded from his beneficial holdings.

The executive officers named are those who are directly accountable and responsible for the strategic direction and operational management of the Consolidated Entity. The directors are of the opinion that only the executive officers detailed above meet the definition of key management personnel as set out in AASB 124 Related Party Disclosures.



### Transactions with Director-Related Entities

The Consolidated Entity did not enter into any transactions with any director-related entities, except for payment of non-executive directors' fees to some directors, in either of the years ended 30 June 2021 or 30 June 2022.

**END OF REMUNERATION REPORT**

## PROCEEDINGS ON BEHALF OF THE CONSOLIDATED ENTITY

During the financial year and in the interval between the end of the financial year and the date of this report the Consolidated Entity has made no application for leave under Section 237 of the Corporations Act 2001.

No person has applied for leave of court to bring proceedings on behalf of the Consolidated Entity or intervene in any proceeding to which the Consolidated Entity is a party for the purpose of taking responsibility on behalf of the Consolidated Entity for all or any part of these proceedings. The Consolidated Entity was not a party to any such proceedings during the year.

### Directors' Interests

The relevant interest of each director in the shares issued by the Company as notified by the Directors to the Australian Securities Exchange in accordance with S205G(1) of the Corporations Act 2001, at the date of this report is as follows:

	Ordinary Shares
Keith Perrett	418,577
Andrea Staines	-
Patrice Sherrie	-
Timothy Rabbitt	1,477,479
Les Wozniczka	19,810,755

### Share Options

#### Shares under option

There were 2,500,000 unissued ordinary shares of Acumentis Group Limited under option at the date of the report (2021: 2,500,000). Refer to note 7 for further details.

#### Shares issued on exercise of options

There were no options exercised during the year (2021: Nil).

### Indemnification and Insurance of Officers and Auditors

#### Officers

The Company has agreed to indemnify all current Directors of Acumentis Group Limited to the maximum extent permitted by law against any liability incurred by them by virtue of their holding office as an officer of the Consolidated Entity other than:

- a liability owed to the Consolidated Entity or a related body corporate of the Company;
- a liability for a pecuniary penalty order under section 1317G of the Law or a compensation order under section 1317H of the Law; or
- a liability owed to a person other than the Consolidated Entity that did not arise out of conduct in good faith.

Since the end of the previous financial year, the Consolidated Entity has paid premiums in respect of Directors and Officers liability insurance, for all past, present, or future directors, secretaries, officers or employees of the Consolidated Entity. Conditions of the Insurance policy restrict disclosure of the premium amount.

The insurance premiums relate to:

- costs and expenses incurred by the relevant officers in defending proceedings, whether civil or criminal and whatever their outcome
- other liabilities that may arise from their position, with the exception of conduct involving a wilful breach of duty or improper use of information or position to gain a personal advantage.

Further details of insurance policies have not been disclosed as the policies prohibit such disclosure.

### Auditors

The Company has not, during or since the end of the financial year, indemnified or agreed to indemnify the auditor of the Company or any related entity against a third-party liability incurred by the auditor.

During the year, the Company has not paid a premium in respect of a contract to insure the auditor of the Company or any related entity.

### Rounding of Amounts

The Consolidated Entity has applied the relief available under ASIC Instrument 2016/191 and accordingly, amounts in the financial statements and directors' report have been rounded to the nearest thousand dollars, or in certain cases, to the nearest dollar.

### Auditors Independence Declaration under Section 307C of the Corporations Act 2001

The auditor's independence declaration is set out on page 33 and forms part of the Directors' Report for the financial year ended 30 June 2022.

### Non-audit Services

During the year, William Buck, the Company's auditor, has performed certain other services in addition to their statutory duties.

The board has considered the non-audit services provided during the year by the auditor and in accordance with written advice provided by resolution of the Audit & Risk Committee, is satisfied that the provision of those non-audit services during the year by the auditor is compatible with, and did not compromise, the auditor independence requirements of the *Corporations Act 2001* for the following reasons:

- all non-audit services were subject to the corporate governance procedures adopted by the Consolidated Entity and have been reviewed by the Audit & Risk Committee to ensure that they do not impact the integrity and objectivity of the auditors; and
- the non-audit services provided do not undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants (including Independence Standards), as they did not involve reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the Consolidated Entity, acting as an advocate for the Consolidated Entity or jointly sharing risks and rewards.

Details of the amounts paid to the auditors of the Consolidated Entity, William Buck, and its related practices for audit and non-audit services provided during the year are set out below:

	2022	2021
<b>Statutory and other audit services</b>		
Full year audit	160,000	155,000
Half year review	60,000	41,000
	<b>220,000</b>	<b>196,000</b>
<b>Service other than statutory audit</b>		
Internal audit work	-	7,000
Preparation & lodgement of taxation returns	13,740	5,380
Tax advice:		
• Acquisition due diligence	13,500	-
	<b>27,240</b>	<b>12,380</b>

This report is made in accordance with a resolution of the directors.



**Keith Perrett**

Director

Dated at Sydney this 19<sup>th</sup> day of August 2022

## AUDITOR'S INDEPENDENCE DECLARATION



### Acumentis Group Limited

#### Auditor's independence declaration under section 307c of the Corporations Act 2001

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2022 there have been:

- No contraventions of the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- No contraventions of any applicable code of professional conduct in relation to the audit.

A handwritten signature in black ink that reads 'William Buck'.

**William Buck**  
Accountants and Advisors  
ABN 16 021 300 521

A handwritten signature in black ink that reads 'Domenic Molluso'.

**Domenic Molluso**  
Partner

Sydney, 19 August 2022

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Auditors Independence Declaration 2022 | 16

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

	Notes	2022 \$000	2021 \$000
Revenue from rendering of services	1	55,163	44,043
Gain on de-recognition of investment in associated company	13(b)	1,539	-
Other income	3(a)	206	2,324
		<b>56,908</b>	<b>46,367</b>
<b>Expenses from operating activities:</b>			
Employee expenses		41,336	31,732
Software, printing & stationary expenses		2,805	2,494
Marketing expenses		765	486
Communications expenses		555	682
Insurance expenses		2,897	2,402
Administration expenses		1,234	1,060
Occupancy expenses		648	575
Depreciation and amortisation expenses		1,935	2,072
Impairment of right of use assets	6(b)	-	131
Impairment of intangible assets	6(c)	-	11,904
Other expenses from operating activities		3,030	2,398
		<b>55,205</b>	<b>55,936</b>
<b>Results from operating activities</b>			
		<b>1,703</b>	<b>(9,569)</b>
Finance income	3(b)	36	7
Finance expense	3(b)	(318)	(329)
		<b>(282)</b>	<b>(322)</b>
Share of net profit of associates accounted for using the equity method		-	360
<b>Profit / (loss) before tax</b>			
		<b>1,421</b>	<b>(9,531)</b>
Income tax benefit / (expense)	4	24	(157)
<b>Profit / (loss) for the year attributable to owners of the parent</b>			
		<b>1,445</b>	<b>(9,688)</b>
Total other comprehensive income (net of tax)		-	-
<b>Total comprehensive profit / (loss) for the year attributable to owners of the parent</b>			
		<b>1,445</b>	<b>(9,688)</b>
Basic earnings per share	21(a)	<b>0.83 cents</b>	(6.19 cents)
Diluted earnings per share	21(b)	<b>0.81 cents</b>	(6.19 cents)

The above statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Notes	2022 \$000	2021 \$000
<b>Assets</b>			
Cash and cash equivalents	5(a)	856	3,686
Term deposits	5(b)	42	14
Trade and other receivables	5(c)	6,287	4,557
Other financial assets	5(d)	349	-
Other current assets	6(f)	1,361	1,018
<b>Total current assets</b>		<b>8,895</b>	<b>9,275</b>
Other financial assets	5(d)	653	-
Term deposits	5(b)	887	794
Deferred tax assets	6(e)	2,835	2,675
Plant and equipment	6(a)	934	712
Right of use assets	6(b)	2,489	2,572
Intangible assets	6(c)	22,245	14,237
Investments accounted for using the equity method	14(b)	-	1,194
<b>Total non-current assets</b>		<b>30,043</b>	<b>22,184</b>
<b>Total assets</b>		<b>38,938</b>	<b>31,459</b>
<b>Liabilities</b>			
Trade and other payables	5(e)	4,162	3,232
Borrowings	5(f)	908	1,300
Lease liabilities	5(g)	1,561	1,279
Current tax liabilities	6(d)	28	-
Deferred consideration	5(h)	406	-
Employee benefits	6(g)	5,229	4,285
<b>Total current liabilities</b>		<b>12,294</b>	<b>10,096</b>
Borrowings	5(f)	1,448	1,300
Lease liabilities	5(g)	2,271	2,178
Deferred consideration	5(h)	1,406	-
Employee benefits	6(g)	509	385
Provisions	6(h)	182	182
<b>Total non-current liabilities</b>		<b>5,816</b>	<b>4,045</b>
<b>Total liabilities</b>		<b>18,110</b>	<b>14,141</b>
<b>Net assets</b>		<b>20,828</b>	<b>17,318</b>
<b>Equity</b>			
Issued capital	7	19,433	44,887
(Accumulated deficit) / Retained earnings		1,268	(27,600)
Other reserves	8	127	31
<b>Total equity</b>		<b>20,828</b>	<b>17,318</b>

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.



## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Notes	Share Capital \$000	Retained Earnings / (Accumulat- ed Deficit) \$000	Other Reserves \$000	Total Equity \$000
Balance at 1 July 2020		44,477	(17,912)	-	26,565
Shares issued		410	-	-	410
Share based payments expense	7	-	-	31	31
Total comprehensive loss attributable to members of the parent entity	8	-	(9,688)	-	(9,688)
Balance at 30 June 2021		44,887	(27,600)	31	17,318
Balance at 1 July 2021		44,887	(27,600)	31	17,318
Shares issued	7	1,969	-	-	1,969
Share based payments expense	8	-	-	96	96
Total comprehensive profit attributable to members of the parent entity		-	1,445	-	1,445
Corporations Act 2001 s258F reduction in capital	7(b)	(27,423)	27,423	-	-
Balance at 30 June 2022		19,433	1,268	127	20,828

*The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.*

## CONSOLIDATED STATEMENT OF CASH FLOWS

	Notes	2022 \$000	2021 \$000
<b>Cash flows from operating activities</b>			
Cash receipts in the course of operations		59,867	48,455
Government grants received		-	2,320
Lease receipts		241	-
Cash payments in the course of operations		(58,109)	(45,221)
Interest received	3(b)	36	7
Interest paid	3(b)	(318)	(329)
Dividends received		-	279
Income tax paid		(170)	-
<b>Net cash provided by operating activities</b>	9(a)	<b>1,547</b>	<b>5,511</b>
<b>Cash flows from investing activities</b>			
Payments for plant and equipment	6(a)	(447)	(363)
Payments for intangible assets	6(c)	(617)	(490)
Purchase of investments			
- Acquisition of unincorporated business	13(a)	-	(107)
- Acquisition of incorporated entities	13(b),(c)	(805)	-
- Deferred consideration paid	13(b)	(61)	-
- Refund of previously paid consideration	13(a)	27	-
(Increase) / decrease in security deposits invested		(87)	12
Loans advanced		(189)	-
Loans repaid		20	-
<b>Net cash used in investing activities</b>		<b>(2,159)</b>	<b>(948)</b>
<b>Cash flows from financing activities</b>			
Repayment of borrowings		(440)	(1,300)
Repayment of lease liabilities		(1,668)	(1,407)
Dividends paid		(110)	-
<b>Net cash provided from financing activities</b>		<b>(2,218)</b>	<b>(2,707)</b>
Net increase / (decrease) in cash and cash equivalents held		<b>(2,830)</b>	<b>1,856</b>
Cash and cash equivalents at beginning of the year		<b>3,686</b>	<b>1,830</b>
<b>Cash and cash equivalents at the end of the year</b>	5(a)	<b>856</b>	<b>3,686</b>

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.



# Notes to the consolidated financial statements

ASX:ACU FY21-22

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## HOW NUMBERS ARE CALCULATED

This section provides additional information about those individual line items in the financial statements that the directors consider most relevant in the context of the operations of the entity, including:

- a) Accounting policies that are relevant for an understanding of the items recognised in the financial statements. These cover situations where the accounting standards either allow a choice or do not deal with a particular type of transaction;
- b) Analysis and sub-totals, including segment information; and
- c) Information about estimates and judgements made in relation to particular items.

### 1 Revenue

	2022 \$000	2021 \$000
Revenue from rendering of services	55,114	43,381
Recovery of disbursements	20	37
Recharge of shared services to licensees	29	625
	55,163	44,043

#### (a) Revenue from rendering of services

Revenue from the rendering of services to clients is recognised when the individual performance obligation under the applicable contract is satisfied and at the price agreed in the contract. For the large majority of contracts, there is a single performance obligation at the completion of the service and revenue is recognised at this point.

#### (b) Recovery of disbursements

Where the contract with the client allows the recovery of disbursements incurred in delivering the services, these are billed to the client at the time the performance obligation in the contract is satisfied or in accordance with an agreed billing schedule as appropriate.

#### (c) Recharge of shared services to licensees

Revenue relating to the provision of shared services to licensees is billed and recognised on a monthly basis over the term of the agreement relating to the provision of such services.

Further information on the measurement and timing of recognition of revenues may be found in note 24(e).

## 2 Material profit or loss items

The Consolidated Entity has identified a number of items which are material due to the significance of their nature and/or amount. These are listed separately here to provide a better understanding of the financial performance of the Consolidated Entity.

	Notes	2022 \$000	2021 \$000
<b>Income</b>			
Government grants received	3(a)	-	2,320
Gain on de-recognition of investment in associated company	13(b)	1,539	-
<b>Expenses</b>			
Impairment of intangible assets	2(a)	-	11,904
Impairment of right of use assets	2(b)	-	131
Consultant costs associated with criminal cyber-attack		-	201
Redundancy and termination costs		248	245
Acquisition costs expensed		156	5
IT&T MSP migration non-recurring costs		395	-

### (a) Impairment of intangible assets

#### 2021

Following the cessation of workflows from a material government contract at the end of June 2021, the associated customer relationship intangible asset (\$10,000,000) and goodwill intangible asset (\$1,904,000) were fully written down as the future cashflows expected to be generated from this cash generating unit no longer supported the carrying values of these intangible assets.

### (B) Impairment of right of use assets

#### 2021

During the 2021 financial year, the remaining surplus leased space was sub-let. The additional impairment charge represents the difference between the net book value of the right of use asset and the net present value of future expected sub-lease income.

## 3 Other income and expense items

This note provides a breakdown of the items included in 'other income' and 'finance income and expenses'. Information about specific profit and loss items (such as gains and losses in relation to the sale of plant & equipment) is disclosed in the related statement of financial position notes.



**(a) Other income**

	<b>2022 \$000</b>	<b>2021 \$000</b>
Government grants received	-	2,320
Licence fee income	181	-
Sundry income	25	4
	<b>206</b>	<b>2,324</b>

Government grant income represents Cashflow Boost and JobKeeper support provided by the Federal Government in response to the COVID-19 pandemic. Government grants are recognised when the Consolidated Entity has reasonable assurance that the eligibility conditions have been complied with and that the grant will be received.

Licence fee income represented fees charged to non-controlled entities which had been licenced to use the Acumentis brand and systems. Licence fees were charged as a percentage of revenue earned by the licensee. Licence fee income was recognised when the right to receive the income has been established. The Company ceased licencing arrangements on 31 July 2019 but recommenced licencing via the acquisition of Acumentis (WA) Pty Ltd on 1 July 2021.

**(b) Finance income and expense**

	<b>2022 \$000</b>	<b>2021 \$000</b>
<b>Finance income</b>		
- Employee loans	4	-
- Lease income from sublease	27	-
- Term deposits	5	7
	<b>36</b>	<b>7</b>
<b>Finance expenses</b>		
- Borrowings	(79)	(92)
- Leases	(186)	(224)
- Overdrafts	(26)	(13)
- Insurance premium finance	(27)	-
	<b>(318)</b>	<b>(329)</b>

Finance income comprises interest income on funds invested. Interest income is recognised using the effective interest rate method, which, for floating rate financial assets, is the rate inherent in the instrument. Interest income is recognised as it accrues in the Statement of Profit & Loss and Other Comprehensive Income, using the effective interest method.

Finance expenses comprise interest expense on borrowings, leases and unwinding of the discount on financial assets. All borrowing costs are recognised in the Statement of Profit & Loss and Other Comprehensive Income using the effective interest method.

#### 4 Income tax expense

This note provides an analysis of the Consolidated Entity's income tax expense, shows what amounts are recognised directly in equity and how the tax expense is affected by non-assessable and non-deductible items. It also explains significant estimates made in relation to the Consolidated Entity's tax position.

##### (a) Income tax expense / (benefit)

###### Current tax

	2022 \$000	2021 \$000
Current year tax payable	98	787
Utilisation of brought forward tax losses	(98)	(787)
Tax loss carried forward	-	-
Adjustments for prior years	19	-
<b>Total current tax expense / (benefit)</b>	<b>19</b>	<b>-</b>

###### Deferred income tax

(Increase) / decrease in deferred taxes (note 6(e))	(43)	157
<b>Total deferred tax expense</b>	<b>(43)</b>	<b>157</b>
<b>Income tax expense / (benefit)</b>	<b>(24)</b>	<b>157</b>

**(b) Reconciliation of income tax benefit to prima facie tax payable**

	<b>2022 \$000</b>	<b>2021 \$000</b>
<b>Profit/(loss) from continuing operations before tax</b>	<b>1,421</b>	<b>(9,531)</b>
<b>Prima facie income tax benefit calculated at 30% on profit (2021: 30%)</b>	<b>426</b>	<b>(2,859)</b>
Increase/(decrease) in income tax expense due to:		
Non-assessable income (Federal Government Cashflow Boost)	-	(15)
Non-deductible expenses		
- Intangible asset impairment	-	3,571
- Entertainment	17	8
- Other expenses	-	8
Non-assessable share of profit / (loss) of associate	-	(108)
Non-assessable gain on de-recognition of investment in associated company	(462)	-
	(19)	605
Adjustments for prior years	14	(12)
Restatement of future tax benefit from 26% to 30% (2020: 27.5% to 26.0%) <sup>1</sup>	(19)	(436)
<b>Income tax expense / (benefit)</b>	<b>(24)</b>	<b>157</b>

1. to reflect expected revenues exceeding \$50M and the entity no longer qualifying for lower tax rate

**5 Financial assets and financial liabilities**

This note provides information about the Consolidated Entity's financial instruments, including:

- An overview of all financial instruments held by the Consolidated Entity;
- Specific information about each type of financial instrument;
- Accounting policies; and
- Information about determining the fair value of the instruments, including judgements and estimation uncertainty involved.

The Consolidated Entity holds the following financial instruments:

	<b>Note</b>	<b>2022 \$000</b>	<b>2021 \$000</b>
<b>Financial assets at amortised cost</b>			
Cash and cash equivalents	5(a)	856	3,686
Term deposits	5(b)	929	808
Trade and other receivables	5(c)	6,287	4,557
Other financial assets	5(d)	1,002	-
		9,074	9,051
<b>Financial liabilities at amortised cost</b>			
Trade and other payables	5(e)	4,162	3,232
Borrowings	5(f)	2,356	2,600
Lease liabilities	5(g)	3,832	3,457
Deferred fixed consideration	5(h)	549	-
		10,899	9,289

**Financial liabilities at fair value**

Deferred contingent consideration

Note

5(h)

**2022**  
**\$000****1,263****2021**  
**\$000****-****(a) Cash and cash equivalents**

Cash at bank and on hand

Cash and cash equivalents in the Statement of Cash Flows

**2022**  
**\$000****856****856****2021**  
**\$000**

3,686

3,686

Access was available at the reporting date to the following lines of credit:

**Available**

Bank bill &amp; loan facility

Bank overdraft

**2022**  
**\$000****2,300****1,700****4,000****2021**  
**\$000**

2,600

1,700

4,300

**Unused at reporting date**

Bank bill &amp; loan facility

Bank overdraft

**-****1,700****1,700****-**

1,700

1,700

The bank overdraft facility may be drawn at any time and may be terminated by the bank without notice. The bank bill and overdraft facilities are secured via fixed and floating charges over the assets and business of the Consolidated Entity.

As at 30 June 2022, the Consolidated Entity has satisfied all covenants in relation to the bill facility.

The facilities are subject to annual review with the next review in October 2022.

**(b) Term deposits****Current**

Term Deposits

**Non-current**

Term Deposits

**2022**  
**\$000****42****887****929****2021**  
**\$000****14****794****808**

Term deposits are held to provide security for bank guarantees, which are required for property leases and a customer contract. Property leases are typically for fixed periods of up to 7 years but may include extension options. Term deposits have maturities ranging from 1 to 12 months, however will be rolled over for as long as bank guarantees are required to be kept.

### (c) Trade and other receivables

	2022 \$000	2021 \$000
<b>Current</b>		
Trade receivables	6,522	4,704
Less: provision for expected credit losses	(299)	(153)
Other receivables	64	6
	<b>6,287</b>	<b>4,557</b>

#### (i) Classification as trade and other receivables

Trade receivables are amounts due from customers for services performed in the ordinary course of business. Other receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. If collection of the amounts is expected in one year or less they are classified as current assets. If not, they are presented as non-current assets. Trade receivables are generally due for settlement within 30 days and therefore are all classified as current. The Consolidated Entity's impairment and other accounting policies for trade and other receivables are outlined in notes 11(a) and 24(k) respectively.

#### (ii) Fair values of trade and other receivables

Due to the short-term nature of the current receivables, their carrying amount is considered to be the same as their fair value.

#### (iii) Impairment and risk exposure

Information about the impairment of trade and other receivables, their credit quality and the Consolidated Entity's exposure to credit risk, foreign currency risk and interest rate risk can be found in note 11.

### (d) Other financial assets

	2022 \$000	2021 \$000
<b>Current</b>		
Lease receivable - right of use assets	349	-
<b>Non-Current</b>		
Lease receivable – right of use assets	467	-
Employee loans (note 18(d))	186	-
	<b>653</b>	<b>-</b>
<b>Total</b>	<b>1,002</b>	<b>-</b>

**(e) Trade and other payables**

	2022 \$000	2021 \$000
<b>Current</b>		
Trade payables	1,262	923
Other payables and accrued expenses	2,900	2,309
	<b>4,162</b>	<b>3,232</b>

Trade payables are unsecured and are usually paid within 30 days of recognition. The carrying amounts of trade and other payables are considered to be the same as their fair values, due to their short-term nature.

**(f) Borrowings**

	2022 \$000	2021 \$000
<b>Current</b>		
Commercial bank bills & loans	900	1,300
Motor vehicle loan	8	-
	<b>908</b>	<b>1,300</b>
<b>Non-Current</b>		
Commercial bank bills & loans	1,400	1,300
Motor vehicle loan	48	-
	<b>1,448</b>	<b>1,300</b>
<b>Total</b>	<b>2,356</b>	<b>2,600</b>

**Movement in bank loans and bills**

	Short-term loan \$'000	Motor vehicle loan \$'000	Bank bills and loans \$'000	Total \$'000
Balance as at 1 July 2020	-	-	3,900	3,900
Repayments	-	-	(1,300)	(1,300)
Balance as at 30 June 2021	-	-	2,600	2,600
Balance as at 1 July 2021	-	-	2,600	2,600
Acquisition of controlled entity	137	59	-	196
Repayments	(137)	(3)	(300)	(440)
Balance as at 30 June 2022	-	56	2,300	2,356



## Secured liabilities

The commercial bank bills and loans are secured by fixed and floating charges over the assets of the Consolidated Entity. The motor vehicle loan is secured by fixed charge over the related motor vehicle.

### 2021

The bank bills carried a floating interest rate of BBSY + 2.6% plus a 1% facility fee and were repaid at \$650,000 every six months.

The bank bills were repaid and replaced by bank loans on 1 February 2022.

### 2022

The bank loan carries a floating interest rate of BBSY + 2.6% plus a 1% facility fee and has capital repayments of \$75,000 per month which commenced in March 2022. The facility is subject to annual review with the next review in October 2022.

The motor vehicle loan carries fixed interest at 3.49% and has total repayments of \$836 per month. The loan is not subject to review.

## (g) Lease liabilities

	2022 \$000	2021 \$000
<b>Current</b>		
Lease liabilities – right of use assets	1,561	1,279
<b>Non-Current</b>		
Lease liabilities – right of use assets	2,271	2,178
<b>Total</b>	<b>3,832</b>	<b>3,457</b>
<b>Payable as follows</b>		
Within one year	1,691	1,410
One year or later and no later than five years	2,353	2,313
Later than five years	-	-
	<b>4,044</b>	<b>3,723</b>
Future finance charges	(212)	(266)
Recognised as a liability	<b>3,832</b>	<b>3,457</b>

## Secured liabilities

Lease liabilities are effectively secured as the interests in the right of use assets recognised in the financial statements revert to the lessor in the event of default.

**(h) Deferred consideration**

	2022 \$000	2021 \$000
<b>Current</b>		
Fixed consideration	406	-
<b>Non-Current</b>		
Fixed consideration	143	-
Contingent consideration	1,263	-
	1,406	-
<b>Total</b>	1,812	-

**(i) Fixed consideration**

Current fixed consideration is comprised of 2 equal instalments of \$60,896 paid on 23 Jul 2022 and payable on 23 Jan 2023 for the acquisition of Acumentis (WA) Holdings Pty Ltd and its controlled entities ("ACU WA") and 2 equal instalments of \$142,500 payable on 10 Aug 2022 and 10 Feb 2023 for the acquisition of Acumentis (SA) Pty Ltd ("ACU SA"). Non-current fixed consideration is comprised of \$142,500 payable on 10 Aug 2023 for the acquisition of ACU SA.

**(ii) Contingent consideration**

Contingent consideration of \$797,000 has been recognised for the acquisition of ACU WA (note 13(b)) and \$466,000 for the acquisition of ACU SA (note 13(c)).

The fair value of the contingent consideration is based upon estimates of average profits before tax of the entities to June 2025. These estimates are based on parent profit levels, revenue growth of between 3% and 5%, overheads maintained at current levels with 3% annual increases from FY2024 and increase in employment expenses calculated as 55% of the increase in revenue in the years after.

Contingent consideration has not been discounted to its present value as the effect is not material.

**Movement in deferred contingent consideration**

	2022 \$000	2021 \$000
Balance at 1 July	-	-
<b>Arising on acquisitions:</b>		
• Acumentis (WA) Pty Ltd (note 13(b))	797	-
• Acumentis (SA) Pty Ltd (note 13(c))	466	-
(Gain) / loss recognised in other comprehensive income	-	-
Balance at 30 June	1,263	-

The deferred contingent consideration liability represents the fair value of amounts which may become payable in August 2025 in connection with the acquisition of subsidiaries. The amount payable is dependent on the acquired businesses performance for the three years ending 30 June 2025.

The deferred consideration was measured as at 30 June 2022 and no adjustment was required to be recorded in other comprehensive income for the year ended 30 June 2022.

## 6 Non-financial assets and liabilities

This note provides information about the Consolidated Entity's non-financial assets and liabilities, including:

- Specific information about each type of non-financial asset and non-financial liability:
  - Plant and equipment (note 6(a))
  - Right of use assets (note 6(b))
  - Intangible assets (note 6(c))
  - Current tax liabilities (note 6(d))
  - Deferred tax balances (note 6(e))
  - Other current assets (note 6(f))
  - Employee benefit obligations (note 6(g))
  - Provisions (note 6(h))
- Accounting policies; and
- Information about determining the fair value of the assets and liabilities, including judgements and estimation uncertainty involved.

### (a) Plant & equipment

<b>Cost</b>	<b>Office Equipment \$000</b>	<b>Furniture and Fittings \$000</b>	<b>Leasehold Improvements \$000</b>	<b>Motor Vehicles \$000</b>	<b>Total \$000</b>
Balance at 1 July 2020	2,139	621	562	-	3,322
Additions – cash	317	34	12	-	363
Disposals	(1,063)	(81)	(128)	-	(1,272)
Balance at 30 June 2021	1,393	574	446	-	2,413
<b>Balance at 1 July 2021</b>	<b>1,393</b>	<b>574</b>	<b>446</b>	<b>-</b>	<b>2,413</b>
<b>Additions – cash</b>	<b>400</b>	<b>46</b>	<b>1</b>	<b>-</b>	<b>447</b>
<b>Acquisition of controlled entities</b>	<b>375</b>	<b>57</b>	<b>164</b>	<b>68</b>	<b>664</b>
<b>Disposals</b>	<b>(163)</b>	<b>(16)</b>	<b>-</b>	<b>-</b>	<b>(179)</b>
<b>Balance at 30 June 2022</b>	<b>2,005</b>	<b>661</b>	<b>611</b>	<b>68</b>	<b>3,345</b>

<b>Accumulated Depreciation</b>					
Balance at 1 July 2020	1,806	467	249	-	2,522
Depreciation charge for the year	246	65	86	-	397
Disposals	(1,047)	(57)	(114)	-	(1,218)
Balance at 30 June 2021	1,005	475	221	-	1,701
<b>Balance at 1 July 2021</b>	<b>1,005</b>	<b>475</b>	<b>221</b>	<b>-</b>	<b>1,701</b>
<b>Acquisition of controlled entities</b>	<b>303</b>	<b>49</b>	<b>120</b>	<b>10</b>	<b>482</b>
<b>Depreciation charge for the year</b>	<b>254</b>	<b>57</b>	<b>90</b>	<b>6</b>	<b>407</b>
<b>Disposals</b>	<b>(163)</b>	<b>(16)</b>	<b>-</b>	<b>-</b>	<b>(179)</b>
<b>Balance at 30 June 2022</b>	<b>1,399</b>	<b>565</b>	<b>431</b>	<b>16</b>	<b>2,411</b>

#### Carrying Amounts

1 July 2020	333	154	313	-	800
30 June 2021	388	99	225	-	712
<b>1 July 2021</b>	<b>388</b>	<b>99</b>	<b>225</b>	<b>-</b>	<b>712</b>
<b>30 June 2022</b>	<b>606</b>	<b>96</b>	<b>180</b>	<b>52</b>	<b>934</b>

#### (i) Recognition and measurement

Items of plant and equipment are stated at cost less accumulated depreciation (see below) and impairment losses (see accounting policy note 24(m)).

When parts of an item of plant and equipment have different useful lives, they are accounted for as separate items (major components) of plant and equipment.

Gains and losses on disposal of an item of plant and equipment are determined by comparing the proceeds from disposal with the carrying amount of plant and equipment and are recognised net within “other income” in the Statement of Profit & Loss and Other Comprehensive Income.

#### (ii) Depreciation

Depreciation is charged to the Statement of Profit & Loss and Other Comprehensive Income on a straight-line basis over the estimated useful lives of each part of an item of plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives, unless it is reasonably certain that the Consolidated Entity will obtain ownership by the end of the lease term.

The estimated useful lives in the current and comparative periods are as follows:

- Office equipment 2-5 years
- Furniture and fittings 4-5 years
- Leasehold improvements lesser of life of the lease or 10 years
- Right of use assets life of the underlying lease
- Motor vehicles 5 years

The residual value, the useful life and the depreciation method applied to an asset are reassessed at least annually.

**(b) Right of use assets**

**(i) Amounts recognised in the balance sheet.**

<b>Cost</b>	<b>Buildings \$000</b>	<b>Office Equipment \$000</b>	<b>Total \$000</b>
Balance at 1 July 2020	6,454	142	6,596
Additions	1,334	-	1,334
Acquisition of other unincorporated business	51	-	51
Disposals	(566)	(142)	(708)
Balance at 30 June 2021	7,273	-	7,273

<b>Balance at 1 July 2021</b>	<b>7,273</b>	<b>-</b>	<b>7,273</b>
<b>Additions</b>	<b>1,724</b>	<b>208</b>	<b>1,932</b>
<b>Acquisition of controlled entities</b>	<b>171</b>	<b>-</b>	<b>171</b>
<b>Disposals</b>	<b>(4,252)</b>	<b>-</b>	<b>(4,252)</b>
<b>Balance at 30 June 2022</b>	<b>4,916</b>	<b>208</b>	<b>5,124</b>

**Accumulated Depreciation**

Balance at 1 July 2020	3,907	109	4,016
Acquisition of other unincorporated business	20	-	20
Depreciation charge for the year	1,184	33	1,217
Impairment charge	131	-	131
Disposals	(541)	(142)	(683)
Balance at 30 June 2021	4,701	-	4,701

<b>Balance at 1 July 2021</b>	<b>4,701</b>	<b>-</b>	<b>4,701</b>
<b>Acquisition of controlled entities</b>	<b>62</b>	<b>-</b>	<b>62</b>
<b>Depreciation charge for the year</b>	<b>1,054</b>	<b>69</b>	<b>1,123</b>
<b>Disposals</b>	<b>(3,251)</b>	<b>-</b>	<b>(3,251)</b>
<b>Balance at 30 June 2022</b>	<b>2,566</b>	<b>69</b>	<b>2,635</b>

**Carrying Amounts**

1 July 2020	2,547	33	2,580
30 June 2021	2,572	-	2,572
<b>1 July 2021</b>	<b>2,572</b>	<b>-</b>	<b>2,572</b>
<b>30 June 2022</b>	<b>2,350</b>	<b>139</b>	<b>2,489</b>

**Lease liabilities**

	<b>2022 \$000</b>	<b>2021 \$000</b>
Current	1,561	1,279
Non-current	2,271	2,178
	<b>3,832</b>	<b>3,457</b>

**(ii) Amounts recognised in the statement of profit or loss**

The statement of profit or loss shows the following amounts relating to leases:

	2022 \$000	2021 \$000
<b>Depreciation and impairment charge of right of use assets</b>		
Buildings	1,054	1,315
Office equipment	69	33
	<b>1,123</b>	<b>1,348</b>
Interest expenses (included in finance cost)	186	224
Expenses relating to short term leases (included in occupancy expenses)	369	315

The total cash outflow for leases in 2022 was \$1,668,000 (2021: \$1,407,000).

**(iii) The Consolidated Entities leasing activities and how these are accounted for**

The Consolidated Entity leases offices, equipment and software. Contracts are typically for fixed periods of up to 7 years but may include extension options.

Contracts may contain both lease and non-lease components. The Consolidated Entity allocates the consideration in the contract to the lease and non-lease components based on their relative stand alone prices, however for leases of real estate for which the Consolidated Entity is the lessee, it has elected not to separate lease and non-lease components and instead accounts for these as a single lease component.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. These agreements do not impose covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

Leases are recognised as a right of use asset and a corresponding liability at the date at which the leased asset is available for use by the Consolidated Entity.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments, less incentives receivable;
- variable payments that are based on an index or rate, initially measured using the index or rate as at the commencement date; and
- amounts expected to be payable under residual value guarantees.

Lease payments to be made under reasonably certain extension options are also included in the measurement of liability.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used.

Lease payments are allocated between principal and finance cost with the finance cost charged to the profit and loss over the lease period so as to produce a constant periodic rate

of interest on the remaining balance of the liability for each period.

Right of use assets are measured at cost comprising the following:

- the amount of the initial measurement of the lease liability;
- any lease payments made at or before the commencement date less any lease incentives received;
- any initial direct costs; and
- restoration costs.

Right of use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight line basis.

Payments associated with short term leases (with a term of 12 months or less) or low value assets are recognised on a straight line basis as an expense in the profit or loss.

#### (iv) Impairment charge

There were no impairment charges booked in the year ended 30 June 2022.

The 2021 impairment charge relates to the right of use assets comprising an office lease that was sub-let in 2021.

The impairment charge represented the difference between the net book value of the asset and the net present value of future expected sub-lease income.

### (c) Intangible assets

	Notes	2022 \$000	2021 \$000
Goodwill	(i) – (iv)	20,324	12,529
Customer relationships	(i) – (iv)	-	-
Computer software	(v)	1,680	1,467
Trademarks	(v)	241	241
		22,245	14,237

Customer relationships relate to an assessment of the value of contractual and other relationships within acquired businesses. These assets have an indefinite useful life as it is not possible to forecast if, or when, these relationships will end. Accordingly, the value of customer relationships is not amortised, however it is tested for impairment annually.

#### (i) Goodwill & customer relationships

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the fair values of the assets transferred, the liabilities incurred and the equity interests issued by the Consolidated Entity.



Where the acquired subsidiary has significant long-term contracts or other customer relationships the future value of these relationships is assessed and is included as an asset in the fair value, above, of assets transferred.

Goodwill on the acquisition of subsidiaries is included in intangible assets. Goodwill is not amortised but it is tested for impairment annually or more frequently if events or changes in circumstances indicate that it might be impaired and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold. Goodwill is allocated to cash generating units for the purpose of impairment testing. The allocation is made to those cash generating units or groups of cash generating units that are expected to benefit from the business combination in which the goodwill arose.

## (ii) Subsequent expenditure

Subsequent expenditure on capitalised intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is expensed as incurred.

## (iii) Impairment tests for goodwill & customer relationships

Goodwill & customer relationships have indefinite useful lives and are not amortised. The goodwill & customer relationships amounts are tested for impairment annually by estimating the recoverable amount of the cash generating units based on value in use.

The following cash generating units have significant carrying amounts for goodwill & customer relationships:

	2022 \$000	2021 \$000
<b>Goodwill</b>		
Residential valuations	3,016	3,016
Regional valuations	9,486	9,513
WA Business	6,393	-
SA Business	1,429	-
	20,324	12,529
<b>Customer relationships</b>		
Government Services	-	-
<b>Movement in Goodwill</b>		
Balance at 1 July	12,529	13,884
Acquisition of incorporated businesses (note 13(b) and 13(c))	7,822	549
Impairment charge	-	(1,904)
Reduction of previously recognised goodwill (note 13(a))	(27)	-
Balance at 30 June	20,324	12,529
<b>Movement in customer relationships</b>		
Balance at 1 July	-	10,000
Impairment charge	-	(10,000)
Balance at 30 June	-	-

**(iv) Impairment review and charge**

**2022**

The carrying value of the cash generating units to which the goodwill relates were tested as at 30 June 2022 which confirmed no goodwill impairment.

The key assumptions and the approach to determining the value in use when estimating the recoverable amount of a cash generating unit were:

Assumption	How determined
Cash flows	<p>The forecast 5-year cash flows were based on forecast results for the year ended 30 June 2023. The 2023 forecast forms the basis of cash flows in subsequent financial years adjusted based on the following assumptions determined on management's past experience:</p> <ul style="list-style-type: none"><li>• Increase in revenues of 2%-5% increase per annum reflecting moderate market conditions, growth achieved through FY2022 and increases in headcount, services and geographical coverage;</li><li>• Overheads maintained at current levels with 3% annual increases from FY2024;</li><li>• Increase in employment expenses calculated as 55% of the increase in revenue in the years after; and</li><li>• Terminal value at the end of year 5 based on year 5 cash flows with a terminal growth rate of 2%.</li></ul>
Discount rate	<p>The discount rate adopted was a pre-tax rate of 13.7% and was based on the current risk-free interest rate, industry and business specific risk factors, market borrowing rates and investor expected returns.</p>

Reasonably possible changes to assumptions underlying the value in use of the Residential, WA and SA cash generating units would not give rise to a need for impairment of the associated goodwill. However, if there was no growth in revenues in the Regional cash generating unit (holding other variables unchanged), an impairment maybe required.

## 2021

The carrying value of the cash generating units to which the goodwill and customer relationships relates was tested as at 30 June 2021 and as a result an impairment charge of \$11,904,000 was booked.

The key assumptions and the approach to determining the value in use when estimating the recoverable amount of a cash generating unit were:

Assumption	How determined
Cash flows	<p>The forecast 5-year cash flows were based on forecast results for the year ended 30 June 2022. The 2022 forecast forms the basis of cash flows in subsequent financial years adjusted based on the following assumptions determined on management's past experience:</p> <ul style="list-style-type: none"><li>• Increase in revenues of 2%-10% increase per annum reflecting the continued buoyant market conditions, growth achieved through FY2021 and increases in headcount, services and geographical coverage;</li><li>• Overheads maintained at current levels with 2% annual increases from FY2023;</li><li>• Increase in employment expenses calculated as 60% of the increase in revenue in the years after; and</li><li>• Terminal value at the end of year 5 based on year 5 cash flows with a terminal growth rate of 2%.</li></ul>
Discount rate	<p>The discount rate adopted was a pre-tax rate of 13.3% and was based on the current risk-free interest rate, industry and business specific risk factors, market borrowing rates and investor expected returns.</p>

Reasonably possible changes to assumptions underlying the value in use of the Residential cash generating units would not give rise to a need for impairment of the associated goodwill. However, if there was no growth in revenues in the Regional cash generating unit, or the discount rate was increased by 1% (holding other variables unchanged) an impairment may have been required.

### Government services contract

The goodwill and customer relationships relating to the government services cash generating unit were predominantly supported by a large contract that was extended from December 2020 to June 2021 and then renewed in July 2021, however the client has indicated that whilst the Company has been included on its panel of valuers it does not intend to issue orders to the Company and accordingly the goodwill and customer relationships intangibles have been fully written down at 30 June 2021.

**(v) Computer software**

<b>Movement in computer software</b>	<b>2022 \$000</b>	<b>2021 \$000</b>
Balance at 1 July	1,467	1,436
Acquisition of controlled entities	1	-
Additions	617	490
Amortisation	(405)	(458)
Disposals	-	(1)
Balance at 30 June	1,680	1,467

Costs incurred in developing products or systems and costs incurred in acquiring software and licences that will contribute to future period financial benefits through revenue generation and/or cost reduction are capitalised to software and systems.

Costs capitalised include external direct costs of materials and service and direct payroll and payroll related costs of employees' time spent on the project.

Amortisation is calculated on a straight-line basis over periods generally ranging from 3 to 5 years.

IT development costs include only those costs directly attributable to the development phase and are only recognised following completion of technical feasibility and where the Consolidated Entity has an intention and ability to use the asset.

**(vi) Trademarks**

<b>Movement in trademarks</b>	<b>2022 \$000</b>	<b>2021 \$000</b>
Balance at 1 July	241	242
Disposals	-	(1)
Balance at 30 June	241	241

Trademarks have indefinite useful lives and are not amortised. Trademarks are tested for impairment annually by estimating the recoverable amount of the cash generating units based on value in use.

**(d) Current tax liabilities**

Current	2022 \$000	2021 \$000
Tax liability	28	-

The current tax liability for the Consolidated Entity of \$28,000 (2021: \$Nil) represents the amount of income taxes payable in respect of current and prior financial periods. The liability relates to pre-acquisition profits of Acumentis (SA) Pty Ltd (note 13(c)), which following the acquisition has been added to the tax consolidation group. In accordance with the tax consolidation legislation, Acumentis Group Limited as the head entity of the Australian tax-consolidated group has assumed responsibility for the current tax asset/liability initially recognised by the members in the tax-consolidated group.

Income tax on the Statement of Profit & Loss and Other Comprehensive Income for the year comprises current and deferred tax. Income tax is recognised in the Statement of Profit & Loss and Other Comprehensive Income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

The Company and its wholly-owned Australian resident entities have formed a tax-consolidated group with effect from 1 July 2003 and are therefore taxed as a single entity from that date. Newly acquired wholly-owned entities are immediately added to the tax-consolidation group. The head entity within the tax-consolidated group is Acumentis Group Limited.

**(i) Tax consolidation**

Current tax expense/income, deferred tax liabilities and deferred tax assets arising from temporary differences of the members of the tax-consolidated group are recognised in the separate financial statements of the members of the tax-consolidated group using the group allocation approach by reference to the carrying amounts of assets and liabilities in the separate financial statements of each entity and the tax values applying under tax consolidation.

Any current tax liabilities (or assets) and deferred tax assets arising from unused tax losses of the subsidiaries are assumed by the head entity in the tax-consolidated group and are recognised as amounts payable (receivable) to (from) other entities in the tax-consolidated group in conjunction with any tax funding arrangement amounts (refer below). Any difference between these amounts is recognised by the Company as an equity contribution or distribution.

The Company recognises deferred tax assets arising from unused tax losses of the tax-consolidated group to the extent that it is probable that future taxable profits of the tax-consolidated group will be available against which the tax losses can be utilised.

Any subsequent period adjustments to deferred tax assets arising from unused tax losses as a result of revised assessments of the probability of recoverability are recognised by the head entity only.

## (ii) Nature of tax funding arrangements and tax sharing arrangements

The head entity, in conjunction with other members of the tax-consolidated group, has entered into a tax funding arrangement which sets out the funding obligations of members of the tax-consolidated group in respect of tax amounts. The tax funding arrangements require payments to/from the head entity equal to the current tax liability (asset) assumed by the head entity and any tax-loss deferred tax asset assumed by the head entity, resulting in the head entity recognising an inter-entity receivable (payable) equal in amount to the tax liability (asset) assumed. Any such inter-entity receivables (payables) are at call.

Contributions to fund the current tax liabilities are payable as per the tax funding arrangement and reflect the timing of the head entity's obligation to make payments for tax liabilities to the relevant tax authorities.

The head entity in conjunction with other members of the tax-consolidated group has also entered into a tax sharing agreement. The tax sharing agreement provides for the determination of the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement as payment of any such amounts under the tax sharing agreement is considered remote.

## (e) Deferred tax balances

Deferred tax assets and liabilities are attributable to the following:

	2022 \$000	2021 \$000
<b>Recognised deferred tax assets</b>		
Right of use assets	403	266
Employee provisions	1,354	1,114
Provision for expected credit losses	90	46
Accruals	152	112
Make good provisions	54	54
s40-880 ITAA 1936 "black hole" expenditure	143	119
Income tax losses carried forward	862	955
Finance lease assets	(245)	-
Other	22	9
	<b>2,835</b>	<b>2,675</b>

## Movement in temporary differences during the year

	Balance 1 July 21 \$000	Acquisition of Business \$000	Recognised in Profit & Loss \$000	Change in Tax Rate \$000	Balance 30 June 22 \$000
<b>Deferred tax assets</b>					
Right of use assets	266	-	137	-	403
Employee provisions	1,114	147	70	23	1,354
Doubtful debts	46	2	42	-	90
Accruals	112	-	40	-	152
Make good provisions	54	-	-	-	54
S40-880 "black hole" expenditure	119	-	24	-	143
Income tax losses carried forward	955	-	(93)	-	862
Finance lease assets	-	-	(245)	-	(245)
Plant and equipment	-	(16)	34	(2)	16
Other	9	(16)	15	(2)	6
	<b>2,675</b>	<b>117</b>	<b>24</b>	<b>19</b>	<b>2,835</b>

	Balance 1 July 20 \$000	Acquisition of Business \$000	Recognised in Profit & Loss \$000	Change in Tax Rate \$000	Balance 30 June 21 \$000
<b>Deferred tax assets</b>					
Right of use assets	245	1	(18)	38	266
Employee provisions	1,000	13	(55)	156	1,114
Doubtful debts	22	-	21	3	46
Accruals	35	-	97	(20)	112
Make good provisions	47	-	-	7	54
S40-880 "black hole" expenditure	131	-	(33)	21	119
Income tax losses carried forward	1,337	-	(614)	232	955
Other	1	-	9	(1)	9
	<b>2,818</b>	<b>14</b>	<b>(593)</b>	<b>436</b>	<b>2,675</b>

## (f) Other current assets

	2022 \$000	2021 \$000
Prepaid expenses	1,361	1,018

**(g) Employee benefit obligations**

	<b>2022</b>	<b>2021</b>
	<b>\$000</b>	<b>\$000</b>
<b>Current</b>		
Annual leave	2,223	1,824
Long service leave	1,781	1,505
Performance pay	1,225	956
	<b>5,229</b>	<b>4,285</b>
<b>Non-Current</b>		
Long service leave	509	385

The current portion of this liability includes all of the accrued annual leave, the unconditional entitlements to long service leave where employees have completed the required period of service and also for those employees who are entitled to pro-rata payments in certain circumstances. The entire amount of the annual leave provision is presented as current, since the group does not have an unconditional right to defer settlement for any of these obligations.

The non-current portion of this liability is measured based on the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period. Consideration is given to expected future wage and salary increases of 2.4% per annum and past experience of employee retention. Expected future payments are discounted using market yields at the end of the reporting period of high-quality corporate bonds with terms and currencies that match, as closely as possible, the estimated future cash outflows. Remeasurements as a result of experience adjustments and changes in actuarial assumptions are recognised in profit or loss.

Based on past experience, the group does not expect all employees to take the full amount of accrued leave or require payment within the next 12 months. The following amounts reflect leave that is not expected to be taken or paid within the next 12 months.

	<b>2022</b>	<b>2021</b>
	<b>\$000</b>	<b>\$000</b>
Current obligations expected to be settled after 12 months	1,649	1,371



## (h) Provisions

<b>Non-Current</b>	<b>2022 \$000</b>	<b>2021 \$000</b>
Make Good	182	182
	182	182

	<b>Make Good \$000</b>
Balance at 1 July 2020	182
Utilised during year	-
Increase during year	-
Balance at 30 June 2021	182

<b>Balance at 1 July 2021</b>	<b>182</b>
<b>Utilised during year</b>	<b>-</b>
<b>Increase during year</b>	<b>-</b>
<b>Balance at 30 June 2022</b>	<b>182</b>

The provision has not been discounted to its present value as the effect is not material. It is expected that the expense will be incurred in a 5-year period.

## 7 Equity

### (a) Ordinary shares

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share on a poll at meetings of the Company. On a show of hands, every shareholder present at a meeting or by proxy is entitled to one vote. There are currently 175,317,445 ordinary fully paid shares on issue (2021: 159,005,153). Shares have no par value, and the Company does not have a limited amount of capital.

<b>Share capital</b>	<b>Note</b>	<b>Number</b>	<b>\$000</b>
Balance as 30 June 2020		155,679,930	44,477
Issue of shares as part consideration for the acquisition of the business and assets of Saunders & Pitt	13(a)	3,244,120	400
Shares issued to settle corporate advisory fees in relation to the acquisition of Saunders & Pitt	13(a)	81,103	10
Balance at 30 June 2021		159,005,153	44,887

<b>Issue of shares as part consideration for the acquisition of:</b>			
<b>Acumentis (WA) Holdings Pty Ltd</b>	<b>13(b)</b>	<b>13,820,096</b>	<b>1,609</b>
<b>Acumentis (SA) Pty Ltd</b>	<b>13(c)</b>	<b>1,463,339</b>	<b>237</b>
<b>Shares issued to settle corporate advisory fees in relation to the acquisition of:</b>			
<b>Acumentis (WA) Holdings Pty Ltd</b>	<b>13(b)</b>	<b>967,243</b>	<b>113</b>
<b>Acumentis (SA) Pty Ltd</b>	<b>13(c)</b>	<b>61,614</b>	<b>10</b>
<b>Corporations Act 2001 – s258F Capital Reduction</b>	<b>7(b)</b>	<b>-</b>	<b>(27,423)</b>
<b>Balance at 30 June 2022</b>		<b>175,317,445</b>	<b>19,433</b>

On 1 April 2021, the Company issued 3,244,120 ordinary shares at 12.33 cents per share as partial consideration for the acquisition of the business and assets of Saunders & Pitt – a Tasmanian based valuation business. An additional 81,103 ordinary shares were issued at 12.33 cents per share to settle corporate advisory fees in relations to the acquisition.

On 23 July 2021, the Company issued 13,820,096 ordinary shares at 11.64 cents per share as partial consideration for the acquisition of the remaining 57.2% of the issued share capital of Acumentis (WA) Holdings Pty Ltd. An additional 967,243 ordinary shares were issued at 11.64 cents per share to settle corporate advisory fees in relations to the acquisition.

On 10 February 2022, the Company issued 1,463,339 ordinary shares at 16.23 cents per share as partial consideration for the acquisition of 100% of the share capital of Acumentis (SA) Pty Ltd. An additional 61,614 ordinary shares were issued at 16.23 cents per share to settle corporate advisory fees in relations to the acquisition.

## (b) Capital Reduction

On 30 June 2022, Acumentis Group Limited reduced its share capital by \$27,423,000 in accordance with section 258F of the Corporations Act 2001, reducing accumulated losses deemed to be of a permanent nature by the same amount.

There is no impact on shareholders from the capital reduction as no shares have been cancelled or rights varied, and there is no change in the net asset position of the Company. There is also no impact on the availability of the Company's tax losses from this capital reduction.

The losses deemed to be of a permanent nature were as follows:

Year ended 30 June	2009 \$'000	2017 \$'000	2019 \$'000	2020 \$'000	2021 \$'000	Total \$'000
Impairment of goodwill	195	-	12,284	-	1,904	14,383
Impairment of customer relationships	-	-	-	-	10,000	10,000
Impairment of leased assets	220	-	-	497	131	848
Consultants' costs re cyber-attacks	-	-	407	791	204	1,402
Acquisition costs expensed	-	262	528	-	-	790
	415	262	13,219	1,288	12,239	27,423

## (c) Options to acquire ordinary shares

The holders of options are not entitled to receive dividends nor are they entitled to vote at meetings of the Company.

Options	2022 Number	2021 Number
Balance at 1 July	2,500,000	2,500,000
Balance at 30 June	2,500,000	2,500,000

On 23 August 2019, 2,500,000 options were issued to the underwriter and lead manager of the share offer in part consideration of the services provided. These options have an exercise price of \$0.12 and an expiry date of 23 August 2023.

## 8 Other Reserves

### Share-based payments

	30 June 2022 \$000	30 June 2021 \$000
Balance at 1 July	31	-
Performance rights expense	96	31
Balance at 30 June	127	31

## 9 Cash flow information

### (a) Reconciliation of (loss) / profit after income tax to net cash inflow from operating activities

	Notes	2022 \$000	2021 \$000
Profit / (loss) for the period after tax		1,445	(9,688)
Adjustments for the period			
Depreciation & amortisation		1,935	2,072
Impairment of intangible assets	6(c)	-	11,904
Impairment of right of use assets	6(b)	-	131
Share of (profits) / losses of associates not received as dividends		-	(81)
Expected credit losses		-	-
Loss on disposal of fixed assets		-	53
Gain on de-recognition of investment in associated company	13(b)	(1,539)	-
Gain on disposal of right of use asset		(56)	-
Expenses settled via issue of shares	7(a)	123	10
Performance rights expense		96	31
		2,004	4,432
<b>Changes in assets &amp; liabilities during the period net of amounts relating to acquisition of controlled entities</b>			
(Increase)/decrease in receivables	5(c)	(861)	116
(Increase)/decrease in deferred tax assets	6(e)	(43)	157
(Increase)/decrease in other assets	6(f)	(22)	(123)
Increase/(decrease) in payables	5(e)	326	1,036
Increase/(decrease) in provision for income tax	6(d)	(151)	-
Increase/(decrease) in deferred tax liabilities	6(e)	-	-
Increase/(decrease) in employee provisions	6(g)	294	(107)
Net cash from operating activities		1,547	5,511



# Risk

ASX:ACU FY21-22

## RISK

This section of the notes discusses the Consolidated Entity's exposure to various risks and shows how these could affect the Consolidated Entity's financial position and performance.

### 10 Significant estimates & judgements

The preparation of financial statements requires the use of accounting estimates which, by definition, will seldom equal the actual results. Management also needs to exercise judgement in applying the Consolidated Entity's accounting policies.

This note provides an overview of the areas that involved a higher degree of judgement or complexity, and of items which are more likely to be materially adjusted due to estimates and assumptions turning out to be wrong. Detailed information about each of these estimates and judgements is included in notes 1 to 7 together with information about the basis of calculation for each affected line item in the financial statements.

The areas involving significant estimates or judgements and which have the potential for material impact to the financials are:

- Deferred contingent consideration (note 5(h))
- Intangible assets (note 6(c))
- Employee benefits (note 6(g))

### 11 Financial risk management

This note explains the Consolidated Entity's exposure to financial risks and how these risks could affect the Consolidated Entity's future financial performance. Current year profit and loss information has been included where relevant to add further context.

Risk	Exposure arising from	Measurement	Management
Credit risk	Cash and cash equivalents, trade receivables and debt investments and contract assets	Ageing analysis Credit ratings	Diversification of bank deposits Credit limits
Liquidity risk	Borrowings and other liabilities	Rolling cash flow forecasts	Availability of borrowing facilities
Interest rate risk	Long-term borrowings at variable rates	Sensitivity analysis	Accept risk given low levels of debt

The Board of Directors has overall responsibility for the establishment and oversight of the risk management framework. The Chief Executive Officer and Chief Financial Officer are responsible for developing and monitoring risk management policies.

Risk management policies are established to identify and analyse the risks faced by the Consolidated Entity, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Consolidated Entity's activities. The Consolidated Entity, through their training and management

standards and procedures, aim to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Consolidated Entity's Audit Committee oversees how management monitors compliance with the Consolidated Entity's risk management policies and procedures and reviews the adequacy of the risk management framework in relation to the risks faced by the Consolidated Entity.

#### (a) Credit Risk

Credit risk is the risk of financial loss to the Consolidated Entity if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the Consolidated Entity's receivables from wholesale and retail clients.

#### Trade and other receivables

The Consolidated Entity's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The demographics of the Consolidated Entity's customer base, including the default risk of the industry and country, in which clients operate, has less of an influence on credit risk.

The Consolidated Entity has established a credit policy under which each new customer is analysed individually for creditworthiness before the Consolidated Entity's standard payment and delivery terms and conditions are offered. Credit limits are established for each customer, these limits are reviewed regularly. Clients which fail to meet the Consolidated Entity's benchmark creditworthiness are placed on a restricted customer list and may transact with the Consolidated Entity only on a prepayment basis.

In monitoring customer credit risk, clients are grouped according to their credit characteristics, including whether they are an individual or legal entity, whether they are a wholesale, retail or end-user customer, geographic location, industry, ageing profile, maturity and existence of previous financial difficulties. The Consolidated Entity's trade and other receivables relate mainly to the Consolidated Entity's retail clients. The Consolidated Entity does not require collateral in respect of trade and other receivables.

The Consolidated Entity has established an allowance for credit losses that represents their estimate of expected credit losses in respect of trade and other receivables.

#### Exposure to credit risk

The carrying amount of the Consolidated Entity's financial assets represents the maximum credit risk exposure.

The Consolidated Entity's maximum exposure to credit risk at the end of the reporting period was:

	Note	2022 \$000	2021 \$000
Trade and other receivables	5(c)	6,287	4,557
Other financial assets	5(d)	1,002	-
Cash and cash equivalents	5(a)	856	3,686
Term deposits & other	5(b)	929	808
		9,074	9,051

The Consolidated Entity's maximum exposure to credit risk for trade and other receivables before impairment losses at the end of the reporting period by type of customer was:

	2022 \$000	2021 \$000
Financial clients	4,259	3,358
Non-financial clients	1,878	396
Government non-financial clients	449	956
	<b>6,586</b>	<b>4,710</b>
<b>The Consolidated Entity's most significant clients included the following amounts within trade and other receivables carrying amounts:</b>		
An Australian financial client	1,002	763
An Australian non-financial client	286	44
An Australian Government non-financial client	94	89

### Impairment Losses

The aging of the Consolidated Entity's trade and other receivables at the end of the reporting period was:

	Gross 2022 \$000	Impairment 2022 \$000	Gross 2021 \$000	Impairment 2021 \$000
Not past due	5,176	6	3,933	4
Past due 0-30 days	696	5	435	3
Past due 31-120 days	420	20	186	5
Past due 121 days or more	294	268	156	141
	<b>6,586</b>	<b>299</b>	<b>4,710</b>	<b>153</b>

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

	2022 \$000	2021 \$000
Balance at 1 July	153	82
Increase in provision	146	71
Balance at 30 June	<b>299</b>	<b>153</b>

The Consolidated entity applies the AASB 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowances for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due.

The expected loss rates are based on payment profiles of sales over a 5 year period ended 30 June 2021 and the corresponding historical credit losses experienced over this period and to 30 June 2022 (for invoices raised prior to 30 June 2021). The historical loss rates are adjusted to reflect current and forward-looking macro-economic factors that might impact the ability of customers to settle the receivables.

Trade receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of the debtors to engage in a repayment plan and the failure to make contractual payments for a period of greater than 120 days past due.

Impairment losses on trade receivables are presented as net impairment losses within operating profit. Subsequent recoveries of amounts written off are credited against the same line item.

## (b) Liquidity risk

Liquidity risk is the risk that the Consolidated Entity will not be able to meet its financial obligations as they fall due. The Consolidated Entity's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Consolidated Entity's reputation.

Typically, the Consolidated Entity ensures that it has sufficient cash on demand to meet expected operational expenses for a period of 45 to 60 days, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting arrangements:

Non-derivative financial liabilities	Note	Carrying Amount \$000	Contractual cash flows \$000	Payable 6 months or less \$000	Payable between 6 and 12 months \$000	Payable after 12 months \$000
<b>30 June 2022</b>						
Trade and other payables	5(e)	4,162	4,162	4,162	-	-
Short and long term loans	5(f)	2,356	2,356	454	454	1,448
Lease liabilities	5(g)	3,832	3,832	878	683	2,271
Deferred consideration	5(h)	1,812	1,812	203	203	1,406
		<b>12,162</b>	<b>12,162</b>	<b>5,697</b>	<b>1,340</b>	<b>5,125</b>
<b>30 June 2021</b>						
Trade and other payables	5(e)	3,232	3,232	3,232	-	-
Short and long term loans	5(f)	2,600	2,600	650	650	1,300
Lease liabilities	5(g)	3,457	3,457	807	472	2,178
		<b>9,289</b>	<b>9,289</b>	<b>4,689</b>	<b>1,122</b>	<b>3,478</b>



### (c) Interest risk

Interest rate risk is the risk that changes in interest rates will affect the Consolidated Entity's income and expenses or the value of its holdings of financial instruments and financial liabilities. The objective of interest rate risk management is to manage and control interest rate risk exposures within acceptable parameters, while optimising the return.

Interest rate risk is managed by seeking to maximise the yield achieved on cash held at bank and minimise the interest rates incurred on borrowings.

At the end of the reporting period the interest rate profile of the Consolidated Entity's interest-bearing financial instruments and borrowings was:

	Note	2022 \$000	2021 \$000
<b>Variable rate instruments</b>			
Assets			
- Cash and cash equivalents	5(a)	856	3,686
- Non-current financial assets	5(d)	186	-
Liabilities			
- Current borrowings	5(f)	908	1,300
- Non-current borrowings	5(f)	1,448	1,300
<b>Fixed rate instruments</b>			
Assets			
- Term deposits	5(b)	929	808
- Current financial assets	5(d)	349	-
- Non-current financial assets	5(d)	467	-
Liabilities			
- Current lease liabilities	5(g)	1,561	1,279
- Non-current lease liabilities	5(g)	2,271	2,178

### (d) Cash flow sensitivity analysis for rate instruments

The impact of interest rate changes on the profitability of the Consolidated Entity is likely to be immaterial.

### (e) Fair values

The Directors consider that the fair value of financial assets and financial liabilities of the Consolidated Entity approximate their carrying amount.

### (f) Financial instruments at fair value

The Consolidated Entity has adopted the following fair value hierarchy in relation to its financial instruments that are carried in the balance sheet at fair value:

- |         |   |
|---------|---|
| Level 1 | Quoted prices (unadjusted) in active markets for identical assets or liabilities.   |
| Level 2 | Inputs, other than quoted prices included within Level 1, that are observable for the asset or liability either directly (as prices) or indirectly (derived from prices). |
| Level 3 | Inputs for the asset or liability that are not based on observable market data (unobservable inputs).   |

The following table sets out the fair value of liabilities that are measured at fair value:

	Level 1 \$000	Level 2 \$000	Level 3 \$000	Level 4 \$000
<b>30 June 2022</b>				
Deferred contingent consideration (note 5(h))	-	-	1,263	1,263
<b>30 June 2021</b>				
Deferred contingent consideration (note 5(h))	-	-	-	-

The fair value of the deferred contingent consideration is determined based on the expected payment which is dependent upon the average profit before tax for the acquired businesses for the three years ended 30 June 2025. This unobservable input is estimated by applying various growth factors to current and forecast revenues and costs (note 5(h)(ii)) which results in a weighted average growth in profit of 5% over the three year period.

If the weighted average growth in profit changed by 1% then the deferred consideration would change by \$14,000.

The amount is not discounted due to the immaterial impact that discounting would have.

## 12 Capital management

### (a) Risk management

The Company's objectives when managing capital are to:

- Safeguard their ability to continue as a going concern, so they can continue to provide returns to shareholders and benefits to other stakeholders;
- To maintain a capital structure that is appropriate for a professional services firm with limited tangible assets; and
- To reduce the overall cost of capital.

In order to maintain or adjust capital structure, the Company may adjust the level of dividends to shareholders, return capital to shareholders, issue new shares, source new debt finance or repay debt finance.

The Company monitors capital on the basis of the following gearing ratio:

Net debt (borrowings minus cash or cash equivalents) / total equity

	Note	2022 \$000	2021 \$000
Borrowings	5(f)	2,356	2,600
Cash or cash equivalents	5(a)	(856)	(3,686)
Net debt / (net cash)		1,500	(1,086)
Total Equity		20,828	17,318
Net debt to equity ratio		7%	0%

The Company also monitors net working capital calculated as follows:

	<b>Note</b>	<b>2022 \$000</b>	<b>2021 \$000</b>
Cash or cash equivalents	5(a)	856	3,686
Trade and other receivables	5(c)	6,287	4,557
Trade and other payables	5(e)	(4,162)	(3,232)
Current borrowings	5(f)	(908)	(1,300)
Current tax liabilities	6(d)	(28)	-
Current deferred consideration	5(h)	(406)	-
Current employee benefit obligations			
- Total	6(g)	(5,229)	(4,285)
- Expected to be settled after 12 months	6(g)	1,649	1,371
		<b>(1,941)</b>	<b>797</b>

The net working capital reduced during the year as a result of cash outflows relating to acquisitions of incorporated businesses and loans advanced as well as settling dividends and tax liabilities relating to the incorporated businesses acquired.

There were no changes in the Consolidated Entity's approach to capital management during the year.

#### (i) Loan covenants

Under the terms of the borrowing facilities, the Consolidated Entity is required to comply with the following financial covenants & capital restrictions:

- Financial debt divided by EBITDA (on a rolling 12 month basis) must be less than 2.5
- EBITDA less tax minus gross interest (on a rolling 12 month basis) minus principal repayment on loan (due in next 12 months) must be at least 1.75
- Lender approval must be obtained prior to declaring a dividend that exceeds the current year's net profit after tax

The ratios are required to be measured as at 31 December and 30 June each year. The Consolidated Entity satisfied the covenants at 31 December 2021 and 30 June 2022.

**(b) Dividends**

**(i) Ordinary shares**

Dividends recognised in the current and prior years by the Company are:

	Cents per share	Total amount \$000	Franked/unfranked	Date of Payment
<b>2022</b>				
<b>No dividends declared</b>	-	-	-	-
<b>2021</b>				
No dividends declared	-	-	-	-

**(ii) Franked dividends**

After the end of the reporting period, the directors have not declared a final dividend.

**Dividend franking account**

30% franking credits available to shareholders of Acumentis Group Limited for subsequent financial years

Company 2022 \$000	Company 2021 \$000
2,092	1,585

The above available amounts are based on the balance of the dividend franking account at the end of the reporting period adjusted for:

- Franking credits that will arise from the payment of the current tax liabilities;
- Franking debits that will arise from the payment of dividends recognised as a liability at the year-end; and
- Franking credits that will arise from the receipt of dividends recognised as receivables by the tax consolidated group at the year-end.

The ability to utilise the franking credits is dependent upon there being sufficient available profits to declare dividends. As there is no dividend declared for 2022, there is no impact on the dividend franking account for dividends proposed after the end of the reporting period but not recognised as a liability (2021: nil).

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# Group structure

ASX:ACU FY21-22

## GROUP STRUCTURE

This section provides information which will help users understand how the group structure affects the financial position and performance of the Consolidated Entity as a whole. In particular, there is information about:

- Changes to the structure that occurred during the year as a result of business combinations and the disposal of a discontinued operation;
- Transactions with non-controlling interests; and
- Interests in joint operations.

A list of significant subsidiaries is provided in note 14(a). This note also discloses details about the Consolidated Entity's equity accounted investments.

### 13 Business combinations - Acquisitions

#### (a) Saunders & Pitt ("S&P")

Summary of acquisition

Effective 1 April 2021, the Company acquired the business and assets of S&P, a valuation business operating in Tasmania.

Details of the purchase consideration, the net assets acquired, and goodwill were as follows:

	2022 \$000	2021 \$000	Net \$000
<b>Purchase consideration:</b>			
Cash paid	(27)	107	80
Ordinary shares issued (note 7(a))	-	400	400
	(27)	507	480
<b>The assets and liabilities recognised as a result of the acquisition were as follows:</b>			
Right of use assets - office leases	-	31	31
Deferred tax assets	-	14	14
Employee benefits	-	(51)	(51)
Lease liabilities (right of use assets)	-	(36)	(36)
Net identifiable assets acquired	-	(42)	(42)
Goodwill	(27)	549	522
	(27)	507	480
<b>Net cash outflow from acquisition</b>			
Cash (received) / paid	(27)	107	80

The fair value of the ordinary shares issued as part consideration was based on the volume weighted average published share price for the 15 trading days prior to 15 March 2021 when the acquisition was agreed and announced to the Australian Stock Exchange.

The goodwill is attributable to the workforce and the profitability of the acquired business. It will not be deductible for tax purposes.

Cash consideration was repayable if vendors did not satisfy agreed service commitments. \$27K was returned by one of the vendors in the current period.

#### Acquisition costs

Acquisition costs of \$5,000 are included in other expenses in the statement of profit or loss and in operating cash flows in the statement of cashflows.

Fees paid to the Company's corporate advisor of \$10,000 are included in other expenses in the statement of profit or loss and were settled via the issue of ordinary shares (see note 7(a)) and so does not appear in the statement of cashflows.

### **(b) Acumentis (WA) Holdings Pty Ltd and its controlled entities ("ACU WA")**

#### Summary of acquisition

Effective 1 July 2021, the Company acquired the remaining 57.8% of issued shares in ACU WA thereby taking its holding to 100%.

Up to 30 June 2021, the Company's existing 42.2% investment had been accounted for using the equity method. The associated asset was de-recognised and a gain representing the difference between fair value and the carrying value of the investment at 30 June 2021 was recorded as follows:

	ACU WA \$000
Fair value of net assets of Acumentis (WA) Holdings Pty Ltd	6,281
Acumentis' 42.2% share	2,653
Dividend paid prior to completion of acquisition	80
Carrying value of associate (note 14(b))	(1,194)
Gain on de-recognition of asset	1,539



Details of the purchase consideration, the net assets acquired, and goodwill were as follows:

	\$000
<b>Details of the consideration transferred</b>	
Cash paid (\$1,834,000 to vendors and \$2,000 to vendors' advisors)	1,836
Cash payable within 12 months (in 2 equal installments on 23 Jan 2022 and 23 Jul 2022)	122
Cash payable greater than 12 months (payable on 23 Jan 2023)	61
Contingent consideration <sup>1</sup>	797
Shares issued (13,820,096 ordinary shares at \$0.1164 per share) (note 7(a))	1,609
	4,425
Fair value of existing shareholding	2,653
	7,078
<b>Fair value of assets and liabilities acquired</b>	
Cash and cash equivalents	1,263
Term deposits	34
Trade and other receivables	727
Other current assets	110
Deferred tax assets	111
Property, plant & equipment	121
Right of use assets	109
Intangible assets	1
Trade and other payables	(729)
Dividend payable <sup>2</sup>	(190)
Tax payable	(151)
Borrowings	(137)
Lease liabilities	(111)
Employee benefits	(473)
	685
Goodwill <sup>3</sup>	6,393
	7,078
<b>Net cashflows from acquisition</b>	
Cash paid	(1,836)
Cash and cash equivalents acquired	1,263
	(573)

1. The contingent consideration is calculated as 4.5X the average profit before tax for the three years ended 30 June 2025 minus the initial and fixed deferred considerations already paid. Any contingent consideration payable will be satisfied 55% in cash and 45% via the issue of Acumentis Group Limited ordinary shares. Contingent consideration will be settled following finalisation of the FY2025 audit (expected in August 2025).
2. The dividend relates to pre-acquisition profits and was paid in July 2021 with \$110,000 paid to previous shareholders and paid \$80,000 to Acumentis Group Limited.
3. The goodwill is attributable to the workforce and the profitability of the acquired business. It will not be deductible for tax purposes.

The fair value of the ordinary shares issued as part consideration was based on the volume weighted average published share price for the 15 trading days prior to 18 May 2021 when the acquisition was agreed and announced to the Australian Stock Exchange.

## Acquisition costs

Acquisition costs of \$23,000 are included in other expenses in the statement of profit or loss and in operating cash flows in the statement of cashflows.

Fees paid to the Company's corporate advisor of \$113,000 are included in other expenses in the statement of profit or loss and were settled via the issue of ordinary shares (see note 7(a)) and so does not appear in the statement of cashflows.

## (c) Acumentis (SA) Pty Ltd ("ACU SA")

### Summary of acquisition

Effective 1 February 2022, the Company acquired 100% of the issued share capital of ACU SA which had previously operated as a franchisee of the wholly owned Western Australian Acumentis business.

Details of the purchase consideration, the net assets acquired, and goodwill were as follows:

	2022 \$000
<b>Details of the consideration transferred</b>	
Cash paid – consideration	
- Paid on settlement	419
- Payable in 3 equal instalments 6, 12 & 18 months after settlement	428
Contingent consideration <sup>1</sup>	466
Shares issued (1,463,339 ordinary shares at \$0.1623 per share) (note 7(a))	237
	1,550
<b>Provisional fair value of assets and liabilities acquired</b>	
Cash and cash equivalents	187
Trade and other receivables	129
Deferred tax assets	6
Property, plant & equipment	61
Trade and other payables	(84)
Tax payable	(28)
Lease liabilities	(59)
Employee benefits	(91)
	121
Goodwill <sup>2</sup>	1,429
	1,550
<b>Net cashflows from acquisition</b>	
Cash paid	(419)
Cash and cash equivalents acquired	187
	(232)

- The contingent consideration is calculated as 3X the average profit before tax for the three years ended 30 June 2025 minus the initial and fixed deferred considerations already paid. Any contingent consideration payable will be satisfied 75% in cash and 25% via the issue of Acumentis Group Limited ordinary shares. Contingent consideration will be settled following finalisation of the FY2025 audit (expected in August 2025).
- The goodwill is attributable to the workforce and the profitability of the acquired business. It will not be deductible for tax purposes.

The fair value of the ordinary shares issued as part consideration was based on the volume weighted average published share price for the 15 trading days prior to 31 January 2022 when the acquisition was agreed and announced to the Australian Stock Exchange.

#### Acquisition costs

Acquisition costs of \$11,000 are included in other expenses in the statement of profit or loss and in operating cash flows in the statement of cashflows.

Fees paid to the Company's corporate advisor of \$10,000 are included in other expenses in the statement of profit or loss and were settled via the issue of ordinary shares (see note 7(a)) and so does not appear in the statement of cashflows.

#### (d) Revenue & Profit Contribution

The acquired entities / business contributed the following revenues and profits between the effective date of acquisition and the end of the financial year:

	2022 ACU WA \$000	2022 ACU SA \$000	2022 Total \$000	2021 S&P \$000
Acquisition date	1 Jul 2021	1 Feb 2022		1 Apr 2021
Revenue	7,583	780	8,363	410
Net profit / (loss) before tax	857	57	914	(106)

If the acquisitions had occurred on 1 July in the respective financial years, consolidated revenue and loss before tax would have been:

	2022 \$000	2021 \$000
Revenue	57,885	48,143
Net profit / (loss) before tax	1,581	(9,368)

## 14 Interests in other entities

### (a) Subsidiaries

The Consolidated Entity's subsidiaries at 30 June 2022 are set out below. Unless otherwise stated, they have share capital consisting solely of ordinary shares that are held directly by the Consolidated Entity, and the proportion of ownership interests held equals the voting rights held by the Consolidated Entity. All entities are incorporated and operate in Australia only.

Name of entity	Ownership interest held by the Consolidated Entity		Ownership interest held by non-controlling interests		Principal activities
	2022 %	2021 %	2022 %	2021 %	
Acumentis Pty Ltd	100	100	-	-	Valuations
Acumentis Brisbane Pty Ltd	100	100	-	-	Commercial valuations
Acumentis Gold Coast Pty Ltd	100	100	-	-	Commercial valuations
Acumentis Melbourne Pty Ltd	100	100	-	-	Commercial valuations
Acumentis Statutory Services Pty Ltd	100	100	-	-	Government valuations
Taylor Byrne Holdings Pty Ltd	100	100	-	-	Non-trading
Acumentis Regional Pty Ltd	100	100	-	-	Regional valuations
Lane Infrastructure Pty Ltd	100	100	-	-	Property advisory services
Acumentis Australia Pty Ltd <sup>2</sup>	100	50	-	50	National valuation contracting entity
LMW Group Pty Ltd	100	100	-	-	Non-trading
Acumentis Joint Venture Pty Ltd <sup>2</sup>	100	50	-	50	Holder of intellectual property
Acumentis Management Pty Ltd	100	100	-	-	Group employer
Acumentis Advisory Pty Ltd	100	100	-	-	Non-trading
MVS National Pty Ltd	100	100	-	-	Non-trading
Cosgrave & Eastoe Pty Ltd	100	100	-	-	Non-trading
Hoolihan Valuations Pty Ltd	100	100	-	-	Non-trading
Acumentis (WA) Holdings Pty Ltd <sup>1</sup>	100	42.2	-	57.8	Non-trading
Acumentis (WA) Pty Ltd <sup>1</sup>	100	42.2	-	57.8	Valuations
HPG Nominees Pty Ltd <sup>1</sup>	100	42.2	-	57.8	Franchisor
WA Valuations Pty Ltd <sup>1</sup>	100	42.2	-	57.8	Non-trading
Acumentis (SA) Pty Ltd	100	-	-	100	Valuations

1. These entities were included in interests in Associates up to 30 June 2021 (Note 14(b)).

2. As at 30 June 2021, Acumentis Australia Pty Ltd was 100% owned by Acumentis Joint Venture Pty Ltd which was 50% owned by Acumentis Group Limited and 50% by HPG Nominees Pty Ltd. When Acumentis Group Limited acquired 100% of Acumentis (WA) Holdings Pty Ltd on 1 July 2021 its ownership interest in Acumentis Australia Pty Ltd and Acumentis Joint Venture Pty Ltd increased to 100%.

## (b) Interests in associates

The Consolidated Entity's interests in associates at 30 June 2022 are set out below. Unless otherwise stated, they have share capital consisting solely of ordinary shares that are held directly by the Consolidated Entity, and the proportion of ownership interests held equals the voting rights held by the Consolidated Entity. All entities are incorporated and operate in Australia only.

Name of entity	2022 %	2021 %	2022 \$000	2021 \$000	Principal activities
Acumentis (WA) Holdings Pty Ltd	-	42.2	-	1,194	WA valuations

## (i) Summarised financial information for associates

The tables below provide summarised consolidated financial information for Acumentis (WA) Holdings Pty Ltd and its wholly owned group. The information disclosed reflects the amounts presented in its financial statements and not Acumentis Group Limited's share of these amounts. They have been amended to reflect adjustments made by the entity when using the equity method including fair value adjustments and modifications for differences in accounting policy.

Summarised balance sheet	30 Jun 2021 \$000
Current assets	
Cash and cash equivalents	1,061
Other current assets	1,070
Total current assets	2,131
Non-current assets	4,779
Current liabilities	
Financial liabilities (excluding trade payables)	168
Other current liabilities	1,404
Total current liabilities	1,572
Non-current liabilities	
Financial liabilities (excluding trade payables)	131
Other non-current liabilities	104
Total non-current liabilities	235
Net assets	5,103

	30 Jun 2021
	\$000
<b>Reconciliation to carrying amounts</b>	
Opening net assets 1 July	4,913
Profit / (loss) for the period	853
Dividends paid	(663)
Closing net assets 30 June	5,103
Consolidated Entity's share of closing net assets in %	42.2%
Consolidated Entity's share of closing net assets in \$	2,154
Unrecognised (discount) / goodwill included in the carrying amount	(207)
Impairment of investment	(753)
Carrying amount of interest in associate	1,194

	30 June 2022	30 June 2021
	\$000	\$000
<b>Carrying amount of interest in associate</b>		
As at 1 July	1,194	1,113
Share of comprehensive income	-	360
Dividends received	-	(279)
Conversion to wholly owned entity (note 13(b))	(1,194)	-
As at 30 June	-	1,194

	30 Jun 2021
	\$000
<b>Summarised statement of comprehensive income</b>	
Revenue	6,985
Interest income	2
Depreciation and amortisation	(134)
Interest expense	(14)
Other expenses	(5,708)
Profit / (loss) from continuing operations before tax	1,131
Income tax (expense) / benefit	(278)
Profit from continuing operations after tax	853
Other comprehensive profit	-
Total comprehensive profit	853
Dividends received from associates	279

**(ii) Impairment charge**

**2021**

The carrying value of Acumentis Group Limited's interest in Acumentis (WA) Holdings Pty Ltd was tested as at 30 June 2021 and no impairment was required.

The key assumptions and the approach to determining the value in use when estimating the recoverable amount of a cash generating unit are:

Assumption	How determined
Cash flows	<p>The forecast 5-year cash flows are based on forecast results for the year ended 30 June 2022. The 2022 forecast forms the basis of cash flows in subsequent financial years adjusted based on the following assumptions determined on management's past experience:</p> <ul style="list-style-type: none"><li>• 3% annual increase in revenues;</li><li>• 3% annual increase overheads;</li><li>• Employment expenses increasing at 60% of the increase in revenue in the years after; and</li><li>• Terminal value at the end of year 5 based on year 5 cash flows.</li></ul>
Discount rate	<p>The discount rate adopted was a pre-tax rate of 11.5% and was based on the current risk-free interest rate, industry and business specific risk factors, market borrowing rates and investor expected returns.</p> <p>On forecast 5-year cash flows, further impairments would be necessary if the discount rate was increased to 35.5% and all other variables remained unchanged.</p>



# Unrecognised items

ASX:ACU FY21-22



## UNRECOGNISED ITEMS

This section of the notes provides information about items that are not recognised in the financial statements as they do not (yet) satisfy the recognition criteria.

### 15 Contingent liabilities

In 2019, the Company was the victim of two cyber-attacks which resulted in significant losses. The Company's cyber insurance policy responded and paid \$1.1M to external consultants and \$2.0M to the Company.

On 17 December 2021, the Company's cyber insurers notified the Company that they now consider that the two cyber-attacks should be aggregated as a single claim and accordingly have requested repayment of \$1.1M.

Based on insurance specialist legal advice the Directors have rejected the repayment request.

The Directors believe that the Company will be successful in rebutting the insurers proposition and accordingly do not expect to repay any portion of the insurance benefits received and therefore no amounts have been provided for in the accounts as at 30 June 2022.

The Directors do not believe that legal costs that may be incurred in relation to this matter will have a material impact on the financial result for the FY23.

The Consolidated Entity, from time to time, is involved in matters of litigation in the normal course of business in undertaking valuation services. At 30 June 2022 there are no open litigated claims that are expected to have a material impact on the results of the Consolidated Entity. The Consolidated Entity has professional indemnity insurance, and under the terms of the insurance policy, each claim has an excess which is required to be paid by the Consolidated Entity. It was not practical to estimate the maximum contingent liability arising from litigation; however, in a worst-case situation there could be a material adverse effect on the Consolidated Entity's financial position. In the directors' opinion, disclosures of any further information in relation to litigation would be prejudicial to the interests of the Consolidated Entity.

### 16 Commitments

#### Capital expenditure

The Consolidated Entity does not have any capital expenditure commitments at the end of the reporting period.

#### Operating lease commitments

Within one year

One year or later and no later than five years

Later than five years

2022 \$000	2021 \$000
259	361
-	-
-	-
259	361

Under accounting standard AASB16 – Leases, which was adopted by the Consolidated Entity with effect 1 July 2019, except for leases with terms of 12 months or less or where the value of the leased asset does not exceed \$5,000, commitments under leases are now recorded on the statement of financial position.

Where the Consolidated Entity leases property and equipment under non-cancellable operating leases with lease terms less than or equal to 12 months or with asset values less than or equal to \$5,000 the leases continue to be accounted for off balance sheet with operating lease commitments disclosed in the above table.

## **Guarantees**

Acumentis Group Limited has not entered into any guarantees, in the current or previous financial year, in relation to the debts of its subsidiaries.

## **17 Events occurring after the reporting period**

There were no events occurring after the reporting period that have a material impact on the financial statements or the operating activities of Acumentis Group Limited.

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# Other information

ASX:ACU FY21-22

## OTHER INFORMATION

This section of the notes includes other information that must be disclosed to comply with the accounting standards and other pronouncements, but that is not immediately related to individual line items in the financial statements.

### 18 Related party transactions

#### (a) Subsidiaries

Interests in subsidiaries are set out in note 14(a).

#### (b) Key management personnel compensation

##### Executive directors and other key management personnel

	2022 \$	2021 \$
Short term employee benefits	1,064,665	1,077,738
Post-employment benefits	60,745	61,844
Long-term benefits	10,084	11,672
Share based payments	60,595	30,999
	1,196,089	1,182,253

Detailed remuneration disclosures are provided in the remuneration report on pages 22 to 29.

#### (c) Transactions with other related parties

The following transactions occurred with related parties:

	2022 \$	2021 \$
Dividends received from associate	80	279
Group management fee income from associates & franchisees	29	625

## (d) Loans to related parties

### Executive directors and other key management personnel

	2022 \$	2021 \$
Balance at 1 July	-	-
Acquisition of controlled entities	16	-
Loans advanced <sup>1</sup>	190	-
Interest charged	5	-
Loan & interest repayments received	(25)	-
Balance at 30 June	186	-

1. The employee loan was advanced to a vendor shareholder of Acumentis (WA) Holdings Pty Ltd to enable retirement of debt secured against that shareholder's investment in Acumentis (WA) Holdings Pty Ltd. The loan carries interest at market rates, equal to the 6 monthly bank bill swap rate plus 2.6% and is repayable in full on the date of payment of any contingent consideration for the acquisition being August 2025. The loan is secured by the 2,606,565 ordinary shares in Acumentis Group Limited issued to the vendor as part consideration for the acquisition.

## 19 Share-based payments

### (a) Employee option & performance rights plans

The directors at their discretion allocate share options or performance rights that entitle key management personnel and senior employees to purchase shares in the entity. The terms of the options including vesting conditions and performance criteria vary depending upon the incentive arrangements appropriate for key management personnel and senior employees and are a part of an approved Employee Share Acquisition Scheme, which was approved by shareholders at the 2018 Annual General Meeting and renewed at the 2021 Annual General Meeting.

Movements in options during the period were as follows:

	2022 Average Exercise Price	2022 Number of Options	2021 Average Exercise Price	2021 Number of Options
As at 1 July	-	-	-	-
Exercised during the year	-	-	-	-
As at 30 June	-	-	-	-

Performance rights were granted under the Acumentis Group Performance Rights and Option Plan which was approved by shareholders at the 2018 Annual General Meeting and renewed at the 2021 Annual General Meeting.

The Plan allows the Company to grant options or rights to selected key employees to acquire ordinary shares in the Company. Participants are required to satisfy performance and service conditions at the time of the offer. The exercise price for performance rights is nil. Rights cannot be transferred and are not quoted on the ASX.

Movements in performance rights during the period were as follows:

	2022 Number of Rights	2021 Number of Rights
As at 1 July	1,000,000	-
Granted during the year	1,680,000	1,000,000
Forfeited during year (failure to meet service condition)	(264,000)	-
Vested and exercised during the year	-	-
As at 30 June	2,416,000	1,000,000

	Best for Vesting	FY21 Grants	FY22 Grants
Service Condition	The executive must remain employed for 3 years. If the service condition is not met none of the performance rights will vest.	Must remain employed to the finalisation of FY23 statutory audit	Must remain employed to the finalisation of FY24 statutory audit
Market Condition	50% of the performance rights will vest if the total shareholder return ("TSR") for Acumentis is at least equal to the TSR for the ASX300 for the period	1 July 2020 to 30 June 2023	1 July 2021 to 30 June 2024
Performance Condition	50% of the performance rights will vest pro-rata based on the earnings per share of Acumentis Group Limited being between	2.4 cents and 3.2 cents for the year ended 30 June 2023	2.5 cents and 3.4 cents for the year ended 30 June 2024

The Board has the discretion to adjust the number of rights that ultimately vest and/or the service condition period if it forms the view that the unadjusted outcome is not appropriate to the circumstances that prevailed over the measurement period.

The Board has discretion to determine that some or all unvested rights held lapse on a specified date if allowing the rights to vest would, in the opinion of the Board, result in an inappropriate benefit to the rights holder. Such circumstances would include joining a competitor or actions that harm the Company's stakeholders.

In the case of fraud or misconduct, all unvested rights will be forfeited.

**(b) Expenses arising from share-based payment transactions**

Total expenses arising from share-based payment transactions recognised during the period as part of employee benefit expense were as follows:

	2022 \$	2021 \$
Options	-	-
Performance rights	96,115	30,999
	96,115	30,999

**20 Remuneration of auditors**

	2022 \$	2021 \$
<b>Audit services</b>		
Auditor of the Consolidated Entity – William Buck		
Audit and review of the financial reports	220,000	196,000
<b>Other services</b>		
Other William Buck related entities		
Acquisition due diligence	13,500	-
Taxation and other services	13,740	12,000
<b>Total services</b>	247,240	208,000

**21 Earnings per share**

**(a) Basic earnings per share**

The calculation of basic earnings per share was calculated as follows:

	2022 \$000	2021 \$000
Profit / (loss) attributable to ordinary shareholders	1,445	(9,688)
<b>Weighted average number of shares used as the denominator</b>	<b>Number</b>	<b>Number</b>
Issued Ordinary Shares at 1 July	159,005,153	155,679,930
Shares issued during year	16,312,292	3,325,223
Issued Ordinary Shares at 30 June	175,317,445	159,005,153
Weighted average number of ordinary shares at 30 June	173,444,588	156,499,848
Calculated basic earnings per share	0.83 cents	(6.19 cents)



**(b) Diluted earnings per share**

The calculation of diluted earnings per share was calculated as follows:

	<b>2022 \$000</b>	<b>2021 \$000</b>
Profit / (loss) attributable to ordinary shareholders	<b>1,445</b>	(9,688)
<b>Weighted average number of ordinary shares and potential ordinary shares used as the denominator</b>	<b>Number</b>	<b>Number</b>
Issued Ordinary Shares at 1 July	<b>159,005,153</b>	155,679,930
Shares issued during year	<b>16,312,292</b>	3,325,223
Issued Ordinary Shares at 30 June	<b>175,317,445</b>	159,005,153
Weighted average number of ordinary shares at 30 June	<b>173,444,588</b>	156,499,848
Options on issue at 30 June (note 7(c))	<b>2,500,000</b>	2,500,000
Performance rights on issue at 30 June (note 19(a))	<b>2,416,000</b>	1,000,000
Weighted average number of ordinary shares and potential ordinary shares at 30 June	<b>178,360,588</b>	159,999,848
Calculated diluted earnings per share	<b>0.81 cents</b>	(6.19 cents)

As at the date of this report there are 2,500,000 options over ordinary shares and 2,416,000 performance rights in the Company.

*As there is a loss per share for the year ended 30 June 2021, these options and performance rights are antidilutive and therefore, in accordance with Australian Accounting Standard AASB 133 – Earnings Per Share, have not been taken into account when calculating the diluted earnings per share.*

## 22 Parent entity financial information

The following information has been extracted from the books and records of the parent and has been prepared in accordance with the accounting standards.

### (a) Statement of financial position

	2022 \$000	2021 \$000
<b>Assets</b>		
Current assets	31,136	21,292
Non-current assets	57,950	47,730
<b>Total assets</b>	<b>89,086</b>	<b>69,022</b>
<b>Liabilities</b>		
Current liabilities	55,738	25,793
Non-current liabilities	2,999	1,419
<b>Total liabilities</b>	<b>58,737</b>	<b>27,212</b>
<b>Net assets</b>	<b>30,349</b>	<b>41,810</b>
<b>Equity</b>		
Issued capital	19,434	44,887
Retained earnings	10,788	(3,108)
Other reserves	127	31
<b>Total equity</b>	<b>30,349</b>	<b>41,810</b>

### (b) Statement of profit & loss and other comprehensive income

	2022 \$	2021 \$
Total profit / (loss)	(13,528)	(431)
Total comprehensive income / (loss)	(13,528)	(431)

## 23 Going concern

The Consolidated Entity recorded an operating profit of \$38,000 for the year (refer review of operations in the Director's Report) and as at 30 June 2022 had negative working capital of \$1,941,000 (note 12(a)).

The Consolidated Entity has access to overdraft facilities of \$1,700,000 which were unused at 30 June 2022 (note 5(a)).

The low operating profit was a result of significant non-recurring costs including redundancy and termination costs, acquisition costs expensed and IT&T MSP migration costs as well as losses from underperforming divisions that have been restructured.

The directors have prepared the financial information contained within this report on a going concern basis for the following reasons:

- The low operating profit for FY22 is not forecast to recur in FY23.
- The Company has prepared detailed cashflow forecasts through to June 2024 which confirm its ability to continue to pay its debts as and when they fall due.

## **24 Summary of significant accounting policies**

This note provides a list of the significant accounting policies adopted in the preparation of these consolidated financial statements to the extent they have not already been disclosed in the other notes above. These policies have been consistently applied to all the years presented, unless otherwise stated. The financial statements are for the Consolidated Entity consisting of Acumentis Group Limited and its subsidiaries.

### **(a) Basis of preparation**

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the Corporations Act 2001. Acumentis Group Limited is a for-profit entity for the purpose of preparing the financial statements.

#### **(i) Compliance with IFRS**

The consolidated financial statements also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### **(ii) Historical cost convention**

The financial statements have been prepared on a historical cost basis.

#### **(iii) New and amended standards adopted by the Consolidated Entity**

No new or amended standards were applicable to the Consolidated for the current financial year.

#### **(iv) New standards and interpretations not yet adopted**

The AASB has issued new and amended accounting standards and interpretations that have mandatory application dates for future reporting periods and which the Consolidated Entity has decided not to early adopt. These standards are not expected to have a material impact on the Consolidated Entity in the current or future reporting periods and on foreseeable future transactions.

## **(b) Principles of consolidation and equity accounting**

### **(i) Subsidiaries**

Subsidiaries are all entities (including structured entities) over which the Consolidated Entity has control. The Consolidated Entity controls an entity when the Consolidated Entity is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Consolidated Entity. They are deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the Consolidated Entity (refer to note 24(h)).

Intercompany transactions, balances and unrealised gains on transactions between companies within the Consolidated Entity are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Consolidated Entity.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of profit or loss, statement of comprehensive income, statement of changes in equity and balance sheet respectively.

### **(ii) Associates**

Associates are all entities over which the Consolidated Entity has significant influence but not control or joint control. This is generally the case where the Consolidated Entity holds between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting (see (iii) below), after initially being recognised at cost.

### **(iii) Equity method**

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the Consolidated Entity's share of the post-acquisition profits or losses of the investee in profit or loss, and the Consolidated Entity's share of movements in other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates and joint ventures are recognised as a reduction in the carrying amount of the investment.

When the Consolidated Entity's share of losses in an equity-accounted investment equals or exceeds its interest in the entity, including any other unsecured long-term receivables, the Consolidated Entity does not recognise further losses, unless it has incurred obligations or made payments on behalf of the other entity.

Unrealised gains on transactions between the Consolidated Entity and its associates and joint ventures are eliminated to the extent of the Consolidated Entity's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of equity accounted investees have been changed where necessary to ensure consistency with the policies adopted by the Consolidated Entity.

The carrying amount of equity-accounted investments is tested for impairment in accordance with the policy described in note 24(l).

#### **(iv) Changes in ownership interests**

The Consolidated Entity treats transactions with non-controlling interests that do not result in a loss of control as transactions with equity owners of the Consolidated Entity. A change in ownership interest results in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non-controlling interests and any consideration paid or received is recognised in a separate reserve within equity attributable to owners of Acumentis Group Limited.

When the Consolidated Entity ceases to consolidate or equity account for an investment because of a loss of control, joint control or significant influence, any retained interest in the entity is remeasured to its fair value with the change in carrying amount recognised in profit or loss. This fair value becomes the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Consolidated Entity had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

If the ownership interest in an associate is reduced but joint control or significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income are reclassified to profit or loss where appropriate.

#### **(c) Functional and presentation currency**

These consolidated financial statements are presented in Australian dollars which is the Company's functional currency and the functional currency of all entities within the Consolidated Entity.

#### **(d) Segment reporting**

The Consolidated Entity's operations and clients are located entirely in Australia.

The Consolidated Entity's operating segments have been identified based on the segments analysed within management reports. Based on these criteria, it has been determined that the Consolidated Entity only operates in the Valuation segment, which provides valuation, research and advice services in relation to property and businesses.

Accordingly, no separate segment reporting is required.

#### **(e) Revenue recognition**

Revenue is recognised at an amount that reflects the consideration to which the Consolidated Entity is expected to be entitled to receive for the provision of services to clients.

For each contract with a client, the Consolidated Entity identifies the contract, the performance obligations in the contract and the total price for the services. The total price is then allocated to the separate performance obligations under the contract and each part of the total price is recognised as revenue when the associated performance obligation is satisfied.

For the large majority of contracts with clients, the Consolidated Entity has a single performance obligation being the delivery of the service and so the revenue is recognised at this point in time.

The specific accounting policies for the Consolidated Entity's main types of revenue are explained in note 1.

#### **(f) Income tax**

The income tax expense or credit for the period is the tax payable on the current period's taxable income based on the applicable income tax rate adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the end of the reporting period and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

#### **(g) Leases**

The Consolidated Entity accounts for leases in line with the requirements of AASB 16.

AASB 16 introduced a single lessee accounting model that requires all leases to be accounted for on balance sheet. A lessee is required to recognise an asset representing the right to use the underlying asset during the lease term (i.e. right-of-use asset) and a liability to make lease payments (i.e. lease liability). Two exemptions are available for leases with a term less than 12 months or if the underlying asset is of low value.

When a new lease is entered into, the net present value of the contracted rental payments is calculated using the interest rate implicit in the lease, or if this is not able to be reliably estimated, the Consolidated Entity's incremental borrowing rate. This amount is capitalised as a right of use asset and depreciated on a straight line basis over the term of the lease. An offsetting lease liability is recorded. Over the term of the lease, interest costs are expensed and added to the lease liability and lease payments are deducted from the liability.

#### **(h) Business combinations**

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- Fair values of the assets transferred;

- Liabilities incurred to the former owners of the acquired business;
- Equity interests issued by the Consolidated Entity;
- Fair value of any asset or liability resulting from a contingent consideration arrangement; and
- Fair value of any pre-existing equity interest in the subsidiary.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The Consolidated Entity recognises any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis either at fair value or at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.

The excess of the consideration transferred plus the amount of any non-controlling interest in the acquired entity and the acquisition-date fair value of any previous equity interest in the acquired entity over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised directly in profit or loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such re-measurement are recognised in profit or loss.

#### **(i) Impairment of assets**

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered an impairment are reviewed for possible reversal of the impairment at the end of each reporting period.

#### **(j) Cash and cash equivalents**

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet.

## **(k) Trade receivables**

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for expected credit losses. See note 5(c) for further information about the Consolidated Entity's accounting for trade receivables and note 11(a) for a description of the Consolidated Entity's impairment policies.

## **(l) Investments and other financial assets**

### **(i) Classification**

The Consolidated Entity classifies its financial assets in the following categories:

- Those to be measured subsequently at fair value; and
- Those to be measured at amortised cost.

The classification depends on the business model for managing the financial assets and the contractual terms of the cash flows. See note 5 for details about each type of financial asset.

### **(ii) Recognition and derecognition**

Investments and other financial assets are initially measured at fair value. Transaction costs are included as part of the initial measurement, except for financial assets at fair value through profit or loss. Such assets are subsequently measured at either amortised cost or fair value depending on their classification. Classification is determined based on both the business model within which such assets are held and the contractual cash flow characteristics of the financial asset unless, an accounting mismatch is being avoided.

Financial assets are derecognised when the rights to receive cash flows have expired or have been transferred and the consolidated entity has transferred substantially all the risks and rewards of ownership. When there is no reasonable expectation of recovering part or all of a financial asset, it's carrying value is written off.

### **(iii) Financial assets at fair value through profit and loss**

Financial assets not measured at amortised cost or at fair value through other comprehensive income are classified as financial assets at fair value through profit or loss.

Typically, such financial assets will be either:

- (i) held for trading, where they are acquired for the purpose of selling in the short-term with an intention of making a profit; or
- (ii) designated as such upon initial recognition where permitted.

Fair value movements are recognised in profit or loss.

### **(iv) Financial assets at fair value through other comprehensive income**

Financial assets at fair value through other comprehensive income include equity investments which the consolidated entity intends to hold for the foreseeable future and has irrevocably elected to classify them as such upon initial recognition.

Details on how the fair value of financial instruments is determined are disclosed in note 5(c).



## **(v) Impairment**

The Consolidated entity applies the AASB 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowances for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due.

The expected loss rates are based on payment profiles of sales over the previous 3 years. The historical loss rates are adjusted to reflect current and forward-looking macro-economic factors that might impact the ability of customers to settle the receivables.

Trade receivables are written off when there is no reasonable expectation of recovery. Indicators that there is no reasonable expectation of recovery include, amongst others, the failure of the debtors to engage in a repayment plan and the failure to make contractual payments for a period of greater than 120 days past due.

Impairment losses on trade receivables are presented as net impairment losses within operating profit. Subsequent recoveries of amounts written off are credited against the same line item.

## **(vi) Income recognition**

### **Interest income**

Interest income is recognised using the effective interest method. When a receivable is impaired, the Consolidated Entity reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at the original effective interest rate of the instrument, and continues unwinding the discount as interest income. Interest income on impaired loans is recognised using the original effective interest rate.

### **Dividends**

Dividends are recognised as revenue when the right to receive payment is established. This applies even if they are paid out of pre-acquisition profits. However, the investment may need to be tested for impairment as a consequence, refer note 24(l)(v).

## **(m) Plant and equipment**

Plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Cost may also include transfers from equity of any gains or losses on qualifying cash flow hedges of foreign currency purchases of plant and equipment.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Consolidated Entity and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

The depreciation methods and periods used by the Consolidated Entity are disclosed in note 6(a)(ii).

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in profit or loss. When revalued assets are sold, it is Consolidated Entity policy to transfer any

amounts included in other reserves in respect of those assets to retained earnings.

**(n) Intangible assets**

**(i) Goodwill**

Goodwill is measured as described in note 6(c). Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill is not amortised but it is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The allocation is made to those cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The units or groups of units are identified at the lowest level at which goodwill is monitored for internal management purposes.

**(ii) Trademarks, licences and customer contracts**

Separately acquired trademarks and licences are shown at historical cost. Trademarks, licenses and customer contracts acquired in a business combination are recognised at fair value at the acquisition date. Where they are assessed as having a finite useful life they are subsequently carried at cost less accumulated amortisation and impairment losses.

**(iii) Software**

Costs associated with maintaining software programmes are recognised as an expense as incurred. Development costs that are directly attributable to the design and testing of identifiable and unique software products controlled by the Consolidated Entity are recognised as intangible assets when the following criteria are met:

- It is technically feasible to complete the software so that it will be available for use;
- Management intends to complete the software and use or sell it;
- There is an ability to use or sell the software;
- It can be demonstrated how the software will generate probable future economic benefits;
- Adequate technical, financial and other resources to complete the development and to use or sell the software are available; and
- The expenditure attributable to the software during its development can be reliably measured.

Directly attributable costs that are capitalised as part of the software include employee costs and an appropriate portion of relevant overheads.

Capitalised development costs are recorded as intangible assets and amortised from the point at which the asset is ready for use.

**(iv) Amortisation methods and periods**

Refer to note 6(c) for details about amortisation methods and periods used by the Consolidated Entity for intangible assets.

#### **(o) Trade and other payables**

These amounts represent liabilities for goods and services provided to the Consolidated Entity prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest method.

#### **(p) Borrowings**

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in profit or loss over the period of the borrowings using the effective interest method. Fees paid on the establishment of loan facilities are recognised as transaction costs of the loan to the extent that it is probable that some or all of the facility will be drawn down. In this case, the fee is deferred until the draw down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as a prepayment for liquidity services and amortised over the period of the facility to which it relates.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss as other income or finance costs.

Borrowings are classified as current liabilities unless the Consolidated Entity has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period.

#### **(q) Borrowing costs**

Borrowing costs are expensed in the period in which they are incurred.

#### **(r) Provisions**

Provisions for legal claims and make good obligations are recognised when the Consolidated Entity has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as interest expense.

**(s) Employee benefits**

**(i) Short-term obligations**

Liabilities for wages and salaries, including non-monetary benefits, that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the balance sheet.

**(ii) Other long-term employee benefit obligations**

The liabilities for long service leave and annual leave are not expected to be settled wholly within 12 months after the end of the period in which the employees render the related service. They are therefore measured as the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the end of the reporting period of high-quality corporate bonds with terms and currencies that match, as closely as possible, the estimated future cash outflows. Re-measurements as a result of experience adjustments and changes in actuarial assumptions are recognised in profit or loss.

The obligations are presented as current liabilities in the balance sheet if the entity does not have an unconditional right to defer settlement for at least twelve months after the reporting period, regardless of when the actual settlement is expected to occur.

**(iii) Post-employment obligations**

The Consolidated Entity operates various defined contribution pension plans.

**Pension obligations**

For defined contribution plans, the Consolidated Entity pays contributions to publicly or privately administered pension insurance plans on a mandatory, contractual or voluntary basis. The Consolidated Entity has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

**(iv) Share-based payments**

Share-based compensation benefits are provided to employees via the Acumentis Group Employee Option & Performance Rights Plan and an employee share scheme. Information relating to these schemes is set out in note 19.

**Employee options and performance rights**

The fair value of options and performance rights granted under the Acumentis Group Limited Employee Option and Performance Rights Plan is recognised as an employee benefits expense with a corresponding increase in equity. The total amount to be expensed is determined by reference to the fair value of the options and performance rights granted:

- Including any market performance conditions (e.g. the entity's share price);
- Excluding the impact of any service and non-market performance vesting conditions (e.g.

profitability, sales growth targets and remaining an employee of the entity over a specified time period); and

- Excluding the impact of any non-vesting conditions (e.g. the requirement for employees to save or holdings shares for a specific period of time).

The total expense is recognised over the vesting period, which is the period over which all of the specified vesting conditions are to be satisfied. At the end of each period, the entity revises its estimates of the number of options and performance rights that are expected to vest based on the non-market vesting and service conditions. It recognises the impact of the revision to original estimates, if any, in profit or loss, with a corresponding adjustment to equity.

The Employee Option and Performance Rights Plan is administered by the Acumentis Employee Share Trust, which is not consolidated. When the options or performance rights are exercised, the trust transfers the appropriate number of shares to the employee. The proceeds received net of any directly attributable transaction costs are credited directly to equity.

#### **(v) Profit-sharing and bonus plans**

The Consolidated Entity recognises a liability and an expense for bonuses and profit-sharing based on a formula that takes into consideration the profit attributable to the company's shareholders after certain adjustments. The Consolidated Entity recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

#### **(vi) Termination benefits**

Termination benefits are payable when employment is terminated by the Consolidated Entity before the normal retirement date, or when an employee accepts voluntary redundancy in exchange for these benefits. The Consolidated Entity recognises termination benefits at the earlier of the following dates: (a) when the Consolidated Entity can no longer withdraw the offer of those benefits; and (b) when the entity recognises costs for a restructuring that is within the scope of AASB 137 and involves the payment of terminations benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to present value.

#### **(t) Contributed equity**

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

#### **(u) Dividends**

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the reporting period but not distributed at the end of the reporting period.

**(v) Earnings per share**

**(i) Basic earnings per share**

Basic earnings per share is calculated by dividing:

- The profit attributable to owners of the Company, excluding any costs of servicing equity other than ordinary shares; and
- By the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

**(ii) Diluted earnings per share**

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account:

- The after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares; and
- The weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares.

**(w) Rounding of amounts**

The company is of a kind referred to in ASIC Legislative Instrument 2016/191, relating to the 'rounding off' of amounts in the financial statements. Amounts in the financial statements have been rounded off in accordance with the instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

**(x) Goods and Services Tax (GST)**

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the balance sheet.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the taxation authority, are presented as operating cash flows.

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# Directors' declaration

ASX:ACU FY21-22



## DIRECTORS' DECLARATION

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- 1 In the opinion of the directors of Acumentis Group Limited ('the Company'):
  - (a) the financial statements and notes set out on pages 34 to 108 and the remuneration disclosures of the Remuneration report in the Directors' report, set out on pages 22 to 29, are in accordance with the Corporations Act 2001, including:
    - (i) giving a true and fair view of the financial position of the Company and the Consolidated Entity as at 30 June 2022 and of its performance, for the financial year ended on that date; and
    - (ii) complying with Australian Accounting Standards (including the Australian Accounting Interpretations) and the Corporations Regulations 2001;
  - (b) the financial report also complies with International Financial Reporting Standards as discussed in Note 24(a);
  - (c) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable
- 2 The directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the Chief Executive Officer and Chief Financial Officer for the financial year ended 30 June 2022.

Dated at Sydney this 19th day of August 2022

Signed in accordance with a resolution of the directors:



**Keith Perrett**  
Director

## INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS



### Acumentis Group Limited

Independent auditor's report to members

### Report on the audit of the financial report

#### Opinion

We have audited the financial report of Acumentis Group Limited (the Company) and its subsidiaries (the Consolidated Entity), which comprises the consolidated statement of financial position as at 30 June 2022, the consolidated statement of profit and loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and the directors' declaration.

In our opinion, the accompanying financial report of the Consolidated Entity, is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Consolidated Entity's financial position as at 30 June 2022 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Consolidated Entity in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

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Impairment assessments – Goodwill	
Area of focus Refer also to notes 2 (a), 6 (c) and 24 (l) & (n)	How our audit addressed it
<p>The Consolidated Entity's net assets include a significant amount of intangible assets, the majority of which have originated from acquisitions in the current and prior years.</p> <p>As at 30 June 2022 the Consolidated Entity's net assets include Goodwill of \$20.3 million (2021: \$12.5 million).</p> <p>There is a risk that the Consolidated Entity may not trade in line with initial expectations and forecasts, resulting in the carrying amount of intangible assets exceeding the recoverable amount and therefore requiring impairment.</p> <p>In accordance with the requirements of AASB 136 <i>Impairment of Assets</i>, the Consolidated Entity is required to test goodwill for impairment annually and whenever there is an indicator of impairment. The recoverable amount for each Cash Generating Unit (CGU) to which goodwill has been allocated has been calculated based on value-in-use models, which use discounted cash flow forecasts. The Directors make judgements over certain key inputs including, but not limited to, revenue growth, gross margins, discount rates, long term growth rates and inflation rates.</p> <p>Due to the high degree of judgement and estimation involved in the determination of the recoverable amount of each CGU, and the significance of the carrying amounts involved, we have determined that this is an area of significance in our audit of the financial report.</p>	<p>Our audit procedures included:</p> <ul style="list-style-type: none"> <li>— Giving consideration to and performing an assessment of management's determination of cgus</li> <li>— A detailed evaluation of the Consolidated Entity's budgeting procedures upon which the forecasts are based and testing the principles and integrity of the discounted future cash flow models</li> <li>— Testing the accuracy of the calculation derived from each forecast model and assessing key inputs to the calculations such as revenue growth, gross margins, discount rates and working capital assumptions</li> <li>— Engaging our own valuation specialists to critically evaluate the appropriateness of the discount rates and the long-term growth rates used in the discounted cash flow model</li> <li>— Reviewing the historical accuracy of the forecasts by comparing actual results with the original forecasts from prior years</li> <li>— Performing sensitivity analysis of the calculations; and</li> <li>— Assessing whether disclosure in the financial report is appropriate</li> </ul>

Business Combination – Acumentis (WA) Holdings Pty Limited and its controlled entities (“ACU WA”)	
Area of focus	How our audit addressed it
Refer also to notes 7, 13 (b), 24 (b) and 24 (h)	
<ul style="list-style-type: none"> <li>Effective 1 July 2021, the Company acquired the remaining 57.8% of issued shares in ACU WA thereby taking its holding to 100%.</li> <li>Up to 30 June 2021, the Company’s existing 42.4% investment had been accounted for using the equity method. The associated asset was de-recognised and a gain representing the difference between fair value and the carrying value of the investment at 30 June 2021 resulted in a gain on de-recognition of \$1.539m.</li> <li>Due to acquisition accounting requiring a degree of estimation and judgement to be exercised over the fair value measurement of identifiable assets acquired and liabilities assumed, we have determined that this is an area of significance in our audit of the financial report.</li> </ul>	<p>Our audit procedures included:</p> <ul style="list-style-type: none"> <li>Reviewing the sale and purchase agreement and supporting documentation to understand the key terms and conditions of the acquisition;</li> <li>Assessing the fair value of the consideration paid for the acquisition;</li> <li>Assessing the Consolidated Entity’s process for determining the fair values of the acquired assets and liabilities and testing the acquisition balances recorded;</li> <li>Assessing whether the initial 42.2% investment in ACU WA, which was previously accounted for using the equity method, was appropriately de-recognised and assessing whether the resultant gain on de-recognition has been appropriately calculated; and</li> <li>Assessing the adequacy of the disclosures in the financial statements.</li> </ul>
Business combination – acumentis (sa) pty limited (“ACU SA”)	
Area of focus	How our audit addressed it
Refer also to notes 7, 13 (c), 24 (b) and 24 (h)	
<ul style="list-style-type: none"> <li>Effective 1 February 2022, the Company acquired 100% of the issued share capital of ACU SA.</li> <li>Due to acquisition accounting requiring a degree of estimation and judgement to be exercised over the fair value measurement of identifiable assets acquired and liabilities assumed, we have determined that this is an area of significance in our audit of the financial report.</li> </ul>	<p>Our audit procedures included:</p> <ul style="list-style-type: none"> <li>Reviewing the sale and purchase agreement and supporting documentation to understand the key terms and conditions of the acquisition;</li> <li>Assessing the fair value of the consideration paid for the acquisition;</li> <li>Assessing the Consolidated Entity’s process for determining the fair values of the acquired assets and liabilities and testing the acquisition balances recorded; and</li> <li>Assessing the adequacy of the disclosures in the financial statements.</li> </ul>

Compliance with loan covenants	
Area of focus Refer also to notes 5 (a), 5 (f), 11(b), 12, 24 (j) and 24 (p)	How our audit addressed it
<p>Under the terms of the current borrowing facilities, the Consolidated Entity is required to comply with the following financial covenants and capital restrictions:</p> <ul style="list-style-type: none"> <li>Financial debt divided by EBITDA (on a rolling 12-month basis) must be less than 2.5</li> <li>EBITDA less tax minus gross interest (on a rolling 12-month basis) minus principal repayment on loan (due in next 12 months) must be at least 1.75</li> <li>Lender approval must be obtained prior to declaring a dividend that exceeds the current year's net profit after tax.</li> </ul> <p>The ratios are required to be measured as at 31 December and 30 June each year.</p> <p>Non-compliance with these financial covenants and capital restrictions may result in the outstanding loan balances being called by the lender for immediate repayment which may in turn bring into question the Consolidated Entity's ability to continue as a going concern. For this reason we have determined that this is an area of significance in our audit of the financial report.</p>	<p>Our audit procedures included:</p> <ul style="list-style-type: none"> <li>Assessing whether the Consolidated Entity's borrowings have been correctly recorded, properly classified, described and disclosed in the financial statements;</li> <li>Reviewing management's loan covenant compliance calculation at 30 June 2022, and throughout FY2022, for accuracy and consistency with the requirements of the underlying funding agreements and to determine whether the financial covenants and capital restrictions have been complied with; and</li> <li>Assessing the adequacy of the disclosures in the financial statements.</li> </ul>

#### Other information

The directors are responsible for the other information. The other information comprises the information contained in the Directors' Report but does not include the financial report and the auditor's report thereon, which we obtained prior to the date of this auditor's report, and the annual report, which is expected to be made available to us after this date.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

**Responsibilities of the directors for the financial report**

The directors of the Consolidated Entity are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Consolidated Entity to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Consolidated Entity or to cease operations, or has no realistic alternative but to do so.

**Auditor's responsibilities for the audit of the financial report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of these financial statements is located at the Auditing and Assurance Standards Board website at:

[https://www.auasb.gov.au/admin/file/content102/c3/ar1\\_2020.pdf](https://www.auasb.gov.au/admin/file/content102/c3/ar1_2020.pdf)

This description forms part of our independent auditor's report.

## Report on the Remuneration Report

### Opinion on the remuneration report

We have audited the Remuneration Report included in pages 22 to 29 of the directors' report for the year ended 30 June 2022.

In our opinion, the Remuneration Report of Acumentis Group Limited, for the year ended 30 June 2022, complies with section 300A of the *Corporations Act 2001*.

### Responsibilities

The directors of the Consolidated Entity are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.



**William Buck**  
Accountants and Advisors  
ABN 16 021 300 521



**Domenic Molluso**  
Partner

Sydney, 19 August 2022

## ASX ADDITIONAL INFORMATION

Additional information required by the Australian Stock Exchange Limited Listing Rules and not disclosed elsewhere in this report is set out below.

The Company was admitted to the Australian Stock Exchange under rule 1.3.2(b).

### Shareholdings

Shareholding details are as at 27 July 2022.

### Substantial shareholders

The number of shares held by substantial shareholders and their associates are set out below:

Shareholder	Number of Ordinary Shares	Percentage
Redbrook Nominees Pty Ltd	31,167,978	17.8%
Newport Shipping Company Pty Limited	19,810,755	11.3%

### Voting rights

Ordinary shares	Holders of ordinary shares are entitled to one vote per share at shareholder meetings.
Options	There are no voting rights attached to options

### Distribution of equity security holders

Category	Number of Shareholders	Number of shares
1 – 1,000	56	18,974
1,001 – 5,000	221	783,139
5,001 – 10,000	154	1,201,617
10,001 – 50,000	264	6,709,349
50,001 – 100,000	83	6,115,018
100,001 and over	158	160,489,348
Total	936	175,317,445

As at 30 June 2022 there were 175,317,445 ordinary shares on issue (note 7(a)).

On-market buy back	There is no current on-market buy back.
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Unmarketable Parcels	The number of shareholders holding less than a marketable parcel of 4,545 shares (based on closing price of \$0.11 on 22 July 2022 is 244 and they hold 642,649 securities.
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## Twenty largest shareholders

Name	Number of Ordinary Shares	Percentage
REDBROOK NOMINEES PTY LTD	14,339,068	8.2%
NEWPORT SHIPPING COMPANY PTY	13,840,755	7.9%
ACRES HOLDINGS PTY LTD	9,752,473	5.6%
KIUT INVESTMENTS PTY LTD	7,010,247	4.0%
WHITE VALUATIONS PTY LTD	5,939,583	3.4%
MR LESLIE PETER WOZNICZKA	5,720,000	3.3%
ENABLE INVESTMENT MANAGER PTY	4,830,960	2.8%
CAROSSAH PTY LTD	4,411,112	2.5%
STIBBCO INVESTMENTS PTY LTD	3,805,144	2.2%
MS LYNETTE JANE ELLIS & MR JEFFREY GEORGE KEANE	3,558,334	2.0%
GOGORM SUPER PTY LTD	3,182,494	1.8%
CONTINUUM PROPERTY CONSULTANCY	3,033,212	1.7%
BLAKE FRANCIS DEAN LIESCHKE	2,747,576	1.6%
ARKMIST PTY LTD	2,645,712	1.5%
VENTURA RESOURCES PTY LTD	2,622,199	1.5%
TONY MICHAEL GORMAN	2,606,565	1.5%
MR STEWART ANDREW SMITH	2,606,351	1.5%
NATHAN ALEXANDER KING	2,507,063	1.4%
IAN D BOLEWSKI PTY LTD	2,433,212	1.4%
RAPTIS PROPERTY CONSULTANTS	2,433,212	1.4%
	<b>100,025,272</b>	<b>57.2%</b>

### Company Secretary

John Wise

### Principal registered office

Level 7, 283 Clarence Street  
Sydney NSW 2000

### Telephone

02 8823 6300

### Facsimile

02 8823 6399

### Website

[www.acumentis.com.au](http://www.acumentis.com.au)

### Location of share registry

Automic Registry Services

Level 5, 126 Phillip Street  
Sydney NSW 2000

**Telephone** 1300 288 664 (toll free within Australia)  
+61 2 9698 5414 (outside Australia)

**Email** [hello@automic.com.au](mailto:hello@automic.com.au)

### Stock exchange

The company is listed on the Australian Stock Exchange ("ACU")

### Other information

Acumentis Group Limited, incorporated and domiciled in Australia, is a publicly listed company limited by shares.



*decision ~ certainty.*

[www.acumentis.com.au](http://www.acumentis.com.au)

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